



City of San Jose Police and Fire Department Retirement Plan

Updated Asset Allocation Analysis

June 2019

M E K E T A I N V E S T M E N T G R O U P

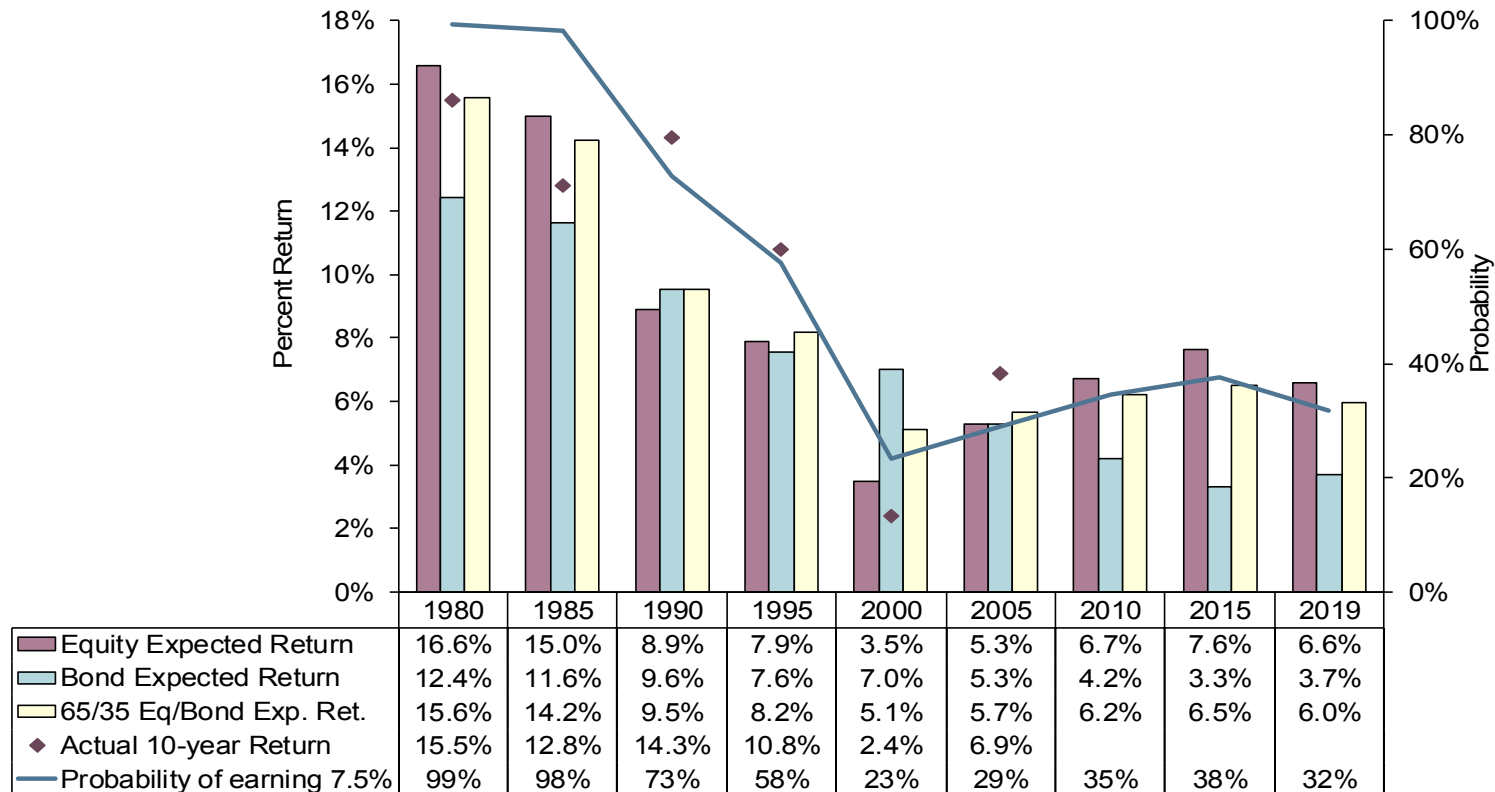
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Introduction

- This document evaluates the current asset allocation policies and presents alternative asset allocation options for the Plan. It also compares them to the average peer portfolio. The allocations shown have been updated from the May 2019 document and were developed in collaboration with San Jose investment staff.
- We provide various approaches to assessing risk in order to provide a “mosaic” of the risks faced by the Plan, including mean-variance analysis using Meketa’s capital markets expectations and expectations from other firms, historical scenario analysis, and forward-looking stress testing and Economic Regime Management analysis.
- The goal of this review is not to declare one portfolio the “right” choice or the only prudent choice, but to highlight the risk and return tradeoffs of different policy portfolios.
- The asset allocation review process highlights the natural tension between long-term goals and short-term risks, and should allow the Plan’s decision-makers to make more informed decisions regarding portfolio positioning.

The Secular Decline in Investment Returns¹



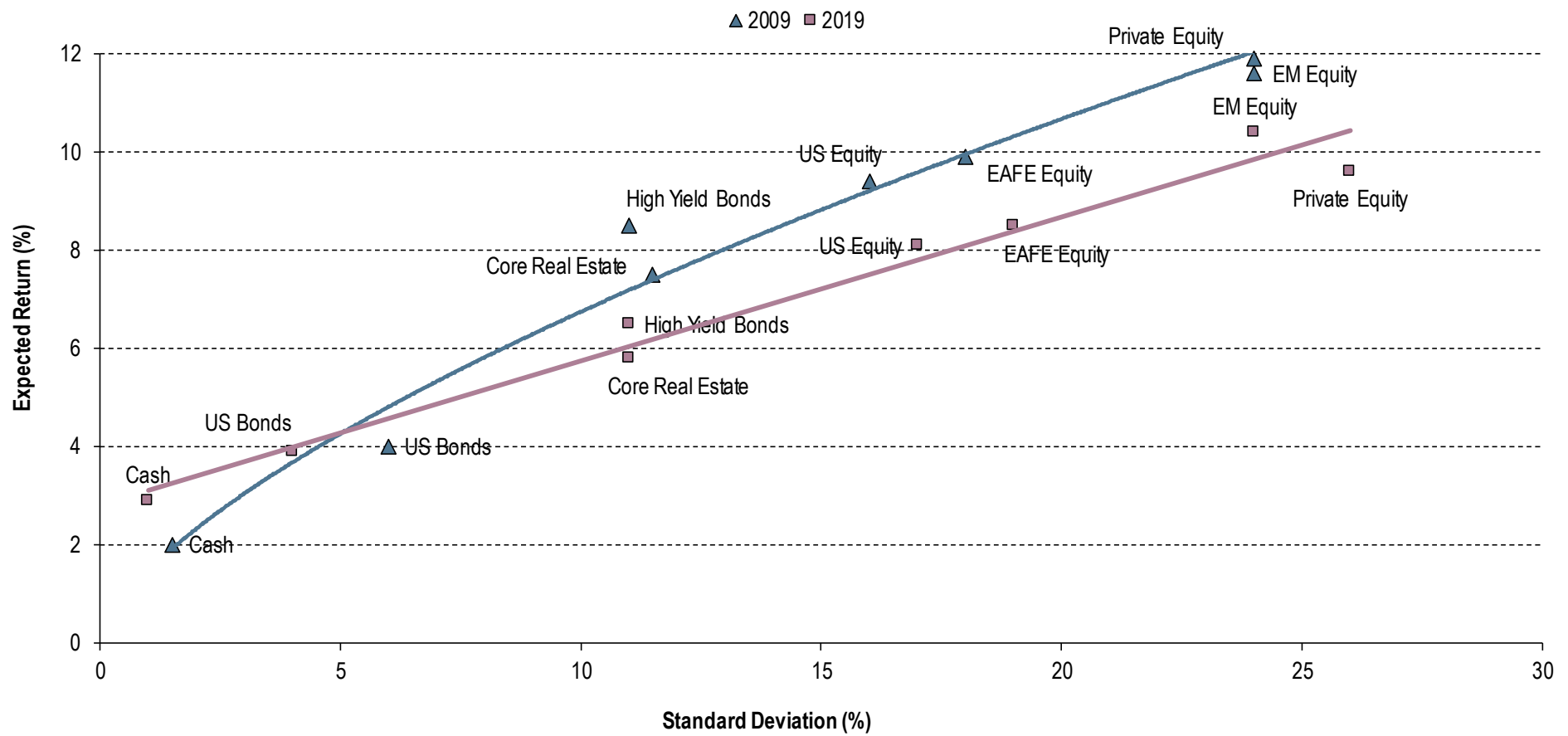
- The chart above illustrates that a portfolio comprising of 65% domestic stocks and 35% investment grade bonds has produced diminishing expected returns as well as actual returns over the past 30 years.

¹ Expected return assumptions for 1) Bonds equals the yield of the ten-year Treasury plus 100 basis points, and 2) Equities equals the dividend yield plus the earnings yield of the S&P 500 index (using the inflation-adjusted trailing 10-year earnings). Probability calculation is for the subsequent ten years.

Mean Variance Optimization

- MVO is the traditional starting point for determining asset allocation.
- MVO mathematically determines an “efficient frontier” of policy portfolios with the highest risk-adjusted returns.
- All asset classes exhibit only three characteristics, which serve as inputs to the model:
 - Expected return.
 - Expected volatility.
 - Expected covariance with all other assets.
- The model assumes:
 - Normal return distribution.
 - Stable volatility and covariances over time.
 - Returns are not serially correlated.
- The MVO model tends to underestimate the risks of large negative events.

Investable Universe over Time: Less Return for the Same or More Risk¹



- A positive relationship exists between long-term return expectations and the level of risk accepted.
- However, this relationship is not static.

¹ Expected return and standard deviation are based upon Meketa Investment Group's Annual Asset Study.

Asset Allocation Policy Comparison¹

	1. Current Cash (%)	2. Current STB (%)	3. New A (%)	4. New B (%)	5. New C (%)	6. New D (%)	7. New E (%)	8. New F (%)	9. New G (%)	10. Opt Output (%)	11. 60/40 (%)
Growth	56	56	61	63	63	64	65	68	69	52	60
US Equity	13	13	13	14	15	14	16	15	19	9	0
Dev. Market Equity (non-US)	8	8	10	11	11	12	12	12	12	5	0
Emerging Market Equity	10	10	13	13	10	13	10	13	10	13	0
Global Equity	0	0	0	0	0	0	0	0	0	0	60
Buyouts	8	8	8	8	8	8	8	8	8	5	0
Venture Capital	4	4	4	4	5	4	5	5	5	10	0
Private Real Estate	3	3	3	3	3	3	3	3	3	2	0
Natural Resources (Private)	3	3	3	3	4	3	4	5	5	5	0
Private Debt	4	4	4	4	4	4	4	4	4	4	0
Emerging Market Bonds	3	3	3	3	3	3	3	3	3	0	0
Low Beta	32	32	27	25	25	24	23	23	22	29	0
Cash Equivalents	25	5	5	5	5	5	5	5	5	0	0
S-T Investment Grade Bonds	0	20	15	15	15	14	13	13	12	25	0
Hedge Funds	7	7	7	5	5	5	5	5	5	4	0
Other	12	12	12	12	12	12	12	9	9	13	0
Investment Grade Bonds	0	0	0	0	0	0	0	0	0	5	40
TIPS	2	2	2	2	2	2	2	2	2	8	0
Core Private Real Estate	5	5	5	5	5	5	5	5	5	5	0
Foreign Bonds	3	3	3	3	3	3	3	2	2	0	0
Commodities	2	2	2	2	2	2	2	0	0	0	0
<i>Meketa Expected Return (20 years)</i>	<i>7.4</i>	<i>7.5</i>	<i>7.9</i>	<i>8.0</i>	<i>7.9</i>	<i>8.0</i>	<i>8.0</i>	<i>8.2</i>	<i>8.2</i>	<i>7.8</i>	<i>7.1</i>
<i>Meketa Expected Return (10 years)</i>	<i>6.9</i>	<i>7.0</i>	<i>7.4</i>	<i>7.5</i>	<i>7.4</i>	<i>7.5</i>	<i>7.5</i>	<i>7.7</i>	<i>7.7</i>	<i>7.3</i>	<i>6.4</i>
<i>Other Firm Avg. Expected Return (5-7 years)</i>	<i>4.1</i>	<i>4.1</i>	<i>4.2</i>	<i>4.3</i>	<i>4.2</i>	<i>4.3</i>	<i>4.2</i>	<i>4.3</i>	<i>4.3</i>	<i>NA</i>	<i>3.8</i>
<i>Standard Deviation</i>	<i>11.0</i>	<i>11.0</i>	<i>12.1</i>	<i>12.3</i>	<i>12.2</i>	<i>12.5</i>	<i>12.5</i>	<i>13.0</i>	<i>13.0</i>	<i>11.0</i>	<i>10.4</i>
<i>Probability of Achieving 6.75% over 20 Years</i>	<i>60.7</i>	<i>62.3</i>	<i>66.0</i>	<i>66.6</i>	<i>66.5</i>	<i>67.0</i>	<i>67.3</i>	<i>69.4</i>	<i>68.9</i>	<i>66.4</i>	<i>56.2</i>

¹ Expected return and standard deviation are based upon Meketa Investment Group's 2019 Annual Asset Study. Throughout this document, returns for periods longer than one year are annualized.

Review of Proposed Asset Allocation Policies

- San Jose Staff and Meketa Investment Group discussed several alternative policies.
- We show the following allocations:
 - The Current Policy with 20% exposure in cash and equivalents (it is currently held in Treasury bills).
 - The Current Policy with the cash exposure in short-term investment grade bonds instead.
 - Then we show several options (New A-G) with additional risk compared to the current policies. For each of the higher risk options, we show a version with emerging markets equity capped at 10%.
- We show the output from our optimizer, subject to the following ranges provided by Staff:

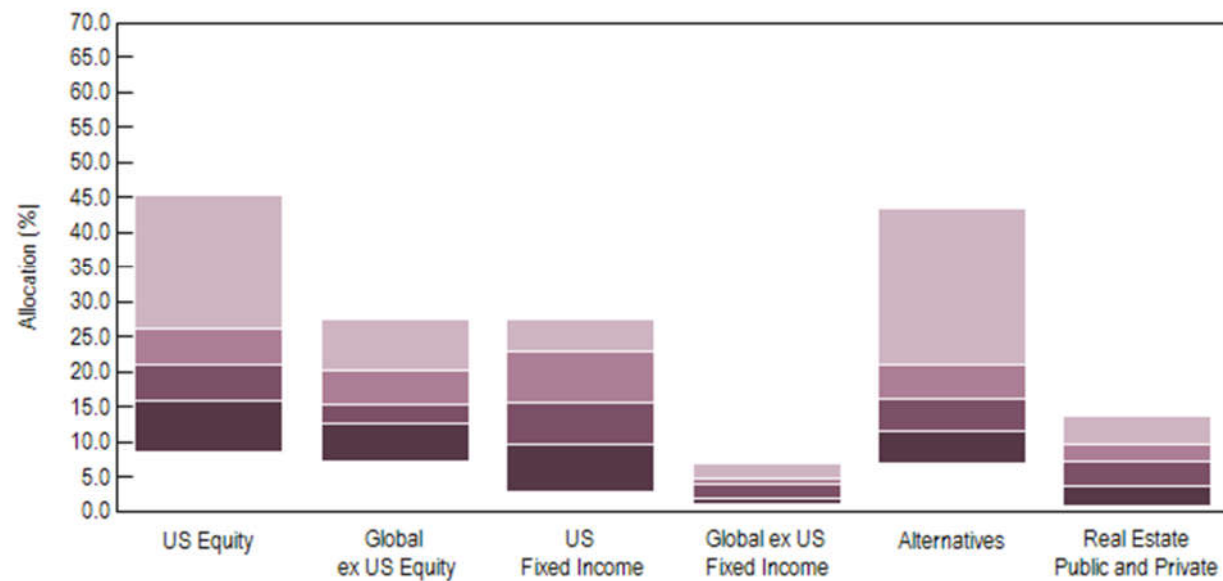
Growth	50-70%
Public Equity	20-40
Private Equity/Debt	15-25
Private Equity	5-15
Venture/Growth Capital	0-10
Private Debt	0-5
Private Real Assets	0-5
Emerging Market Bonds	0-5
Zero Beta	10-35%
Cash	0-5
Short-Term Investment Grade Bonds	5-25
Market Neutral Strategies/Hedge Funds	0-10
Bonds (Immunized Cash Flows)	5
Other	5-20%
TIPS	0-8
Core Real Estate	0-8
Commodities	0-8
Core Bonds	0-5

- Lastly, we also show a 60% global equity/40% investment grade bond allocation.

Peer Information - InvestorForce Public DB > \$1B Gross Peer Universe

Total Plan Allocation vs. InvestorForce Public DB > \$1B Net

As of March 31, 2019

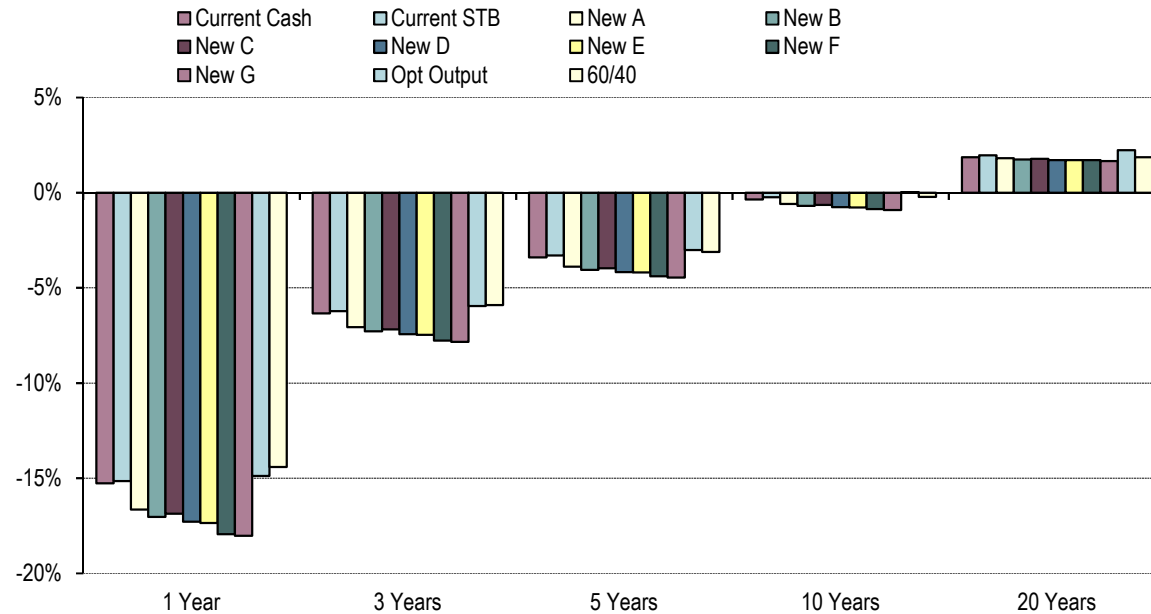


	Allocation (Rank)					
5th Percentile	45.5	27.6	27.6	7.1	43.5	13.8
25th Percentile	26.1	20.3	22.8	4.9	21.0	9.7
Median	21.1	15.2	15.8	3.9	16.1	7.3
75th Percentile	16.0	12.6	9.6	1.9	11.6	3.6
95th Percentile	8.5	7.4	2.8	1.0	6.9	0.8
# of Portfolios	51	59	49	34	57	54

MVO-Based Risk Analysis

Scenario	1. Current Cash (%)	2. Current STB (%)	3. New A (%)	4. New B (%)	5. New C (%)	6. New D (%)	7. New E (%)	8. New F (%)	9. New G (%)	10. Opt Output (%)	11. 60/40 (%)
Worst Case Returns ⁽¹⁾											
One Year	-15.3	-15.2	-16.7	-17.0	-16.9	-17.3	-17.3	-17.9	-18.0	-14.9	-14.4
Three Years (annualized)	-6.3	-6.2	-7.1	-7.3	-7.2	-7.4	-7.5	-7.8	-7.8	-6.0	-5.9
Five Years (annualized)	-3.4	-3.3	-3.9	-4.1	-4.0	-4.2	-4.2	-4.4	-4.5	-3.0	-3.1
Ten Years (annualized)	-0.4	-0.2	-0.6	-0.7	-0.6	-0.8	-0.8	-0.9	-0.9	0.0	-0.2
Twenty Years (annualized)	1.9	2.0	1.8	1.8	1.8	1.7	1.7	1.7	1.7	2.2	1.9
Probability of Experiencing Negative Returns											
One Year	24.2	23.8	24.8	25.0	24.9	25.2	25.2	25.4	25.5	23.0	23.8
Three Years	11.2	10.9	11.9	12.2	12.0	12.3	12.3	12.5	12.7	10.1	10.9
Five Years	5.8	5.6	6.4	6.6	6.5	6.7	6.7	6.9	7.0	4.9	5.6
Ten Years	1.3	1.2	1.6	1.7	1.6	1.7	1.7	1.8	1.9	1.0	1.2
Twenty Years	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.2	0.2	0.0	0.1
Probability of Achieving at least a 6.75% Rtn											
One Year	52.4	52.8	53.7	53.8	53.8	53.9	54.0	54.5	54.4	53.8	51.4
Three Years	54.2	54.8	56.3	56.6	56.5	56.8	56.9	57.8	57.6	56.5	52.4
Five Years	55.4	56.2	58.2	58.5	58.4	58.7	58.9	60.0	59.7	58.4	53.1
Ten Years	57.6	58.8	61.5	61.9	61.8	62.2	62.4	64.0	63.6	61.7	54.4
Twenty Years	60.7	62.3	66.0	66.6	66.5	67.0	67.3	69.4	68.9	66.4	56.2

- The “New” portfolios, which have higher expected returns, are expected to have the highest probability of reaching the actuarial assumed rates of return, but have the lowest return in a worst case scenario.

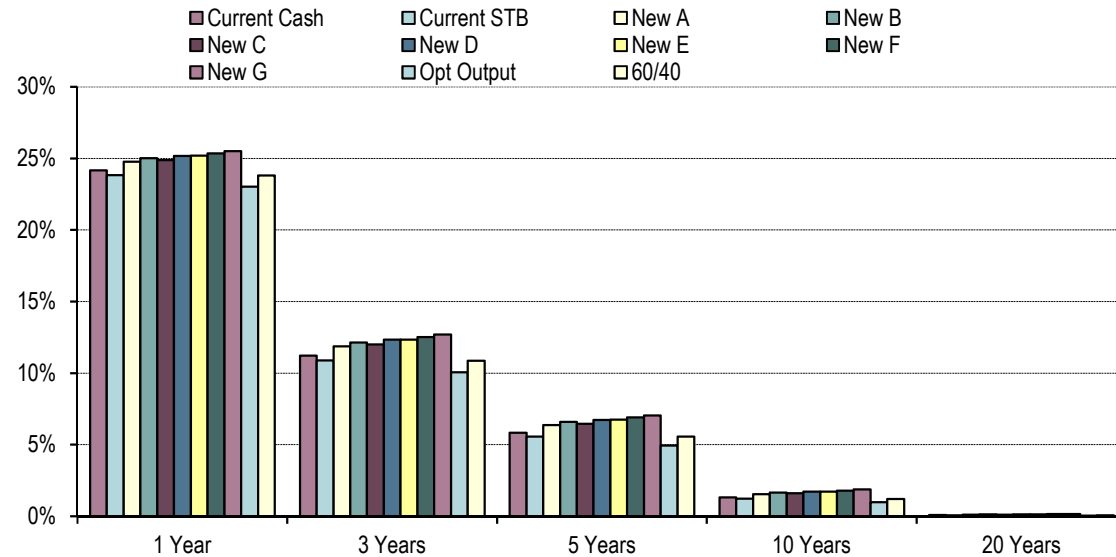
“Worst Case” Return Projections¹

	1. Current Cash (%)	2. Current STB (%)	3. New A (%)	4. New B (%)	5. New C (%)	6. New D (%)	7. New E (%)	8. New F (%)	9. New G (%)	10. Opt Output (%)	11. 60/40 (%)
One Year	-15.3	-15.2	-16.7	-17.0	-16.9	-17.3	-17.3	-17.9	-18.0	-14.9	-14.4
Three Years	-6.3	-6.2	-7.1	-7.3	-7.2	-7.4	-7.5	-7.8	-7.8	-6.0	-5.9
Five Years	-3.4	-3.3	-3.9	-4.1	-4.0	-4.2	-4.2	-4.4	-4.5	-3.0	-3.1
Ten Years	-0.4	-0.2	-0.6	-0.7	-0.6	-0.8	-0.8	-0.9	-0.9	0.0	-0.2
Twenty Years	1.9	2.0	1.8	1.8	1.8	1.7	1.7	1.7	1.7	2.2	1.9

- The current options using short-term investment grade bonds, as well as the optimizer output, would be expected to perform marginally better over a 20-year period with dismal returns.

¹ “Worst Case” Return Projections assume a negative three standard deviation event (i.e., it encompasses >99% of possible outcomes).

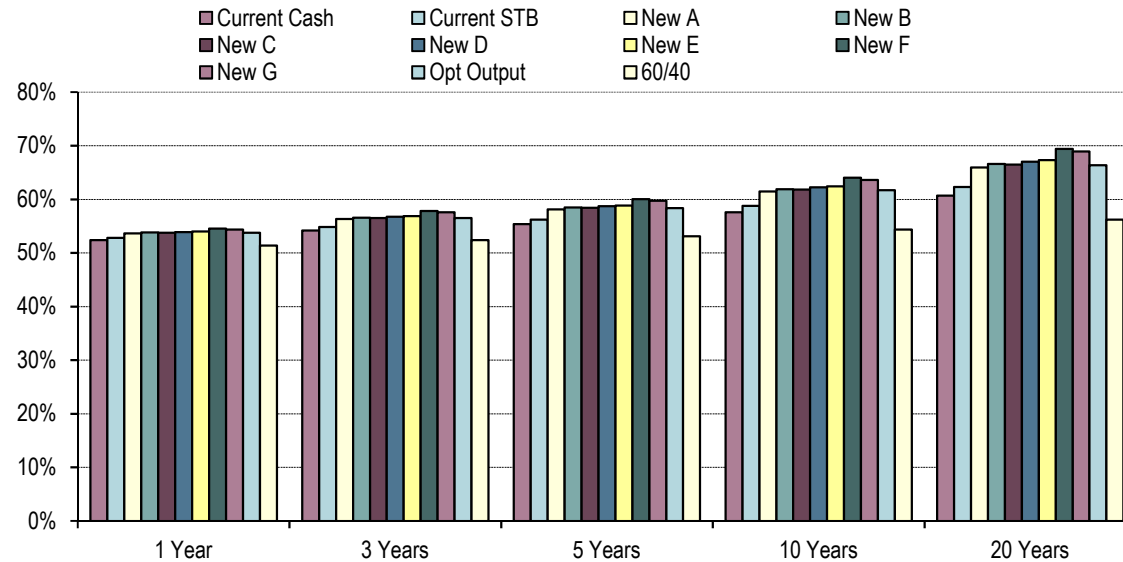
Probability of Experiencing Negative Returns



	1. Current Cash (%)	2. Current STB (%)	3. New A (%)	4. New B (%)	5. New C (%)	6. New D (%)	7. New E (%)	8. New F (%)	9. New G (%)	10. Opt Output (%)	11. 60/40 (%)
One Year	24.2	23.8	24.8	25.0	24.9	25.2	25.2	25.4	25.5	23.0	23.8
Three Years	11.2	10.9	11.9	12.2	12.0	12.3	12.3	12.5	12.7	10.1	10.9
Five Years	5.8	5.6	6.4	6.6	6.5	6.7	6.7	6.9	7.0	4.9	5.6
Ten Years	1.3	1.2	1.6	1.7	1.6	1.7	1.7	1.8	1.9	1.0	1.2
Twenty Years	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.2	0.2	0.0	0.1

- None of the policy portfolios has more than a 7% chance of producing a negative return over a five-year period.

Probability of Achieving Target Return¹



	1. Current Cash (%)	2. Current STB (%)	3. New A (%)	4. New B (%)	5. New C (%)	6. New D (%)	7. New E (%)	8. New F (%)	9. New G (%)	10. Opt Output (%)	11. 60/40 (%)
One Year	52.4	52.8	53.7	53.8	53.8	53.9	54.0	54.5	54.4	53.8	51.4
Three Years	54.2	54.8	56.3	56.6	56.5	56.8	56.9	57.8	57.6	56.5	52.4
Five Years	55.4	56.2	58.2	58.5	58.4	58.7	58.9	60.0	59.7	58.4	53.1
Ten Years	57.6	58.8	61.5	61.9	61.8	62.2	62.4	64.0	63.6	61.7	54.4
Twenty Years	60.7	62.3	66.0	66.6	66.5	67.0	67.3	69.4	68.9	66.4	56.2

- The “New” portfolios and the optimizer output have the highest likelihood of producing the target return over a twenty-year period.

¹ Represents the probability of achieving a 6.75% return over the specified time horizon.

Historical Negative Scenario Analysis¹ (Cumulative Return)

Scenarios	1. Current Cash (%)	2. Current STB (%)	3. New A (%)	4. New B (%)	5. New C (%)	6. New D (%)	7. New E (%)	8. New F (%)	9. New G (%)	10. Opt Output (%)	11. 60/40 (%)
Taper Tantrum (May - Aug 2013)	0.0	0.0	-0.4	-0.3	0.1	-0.3	0.1	-0.1	0.4	-0.4	-1.9
Global Financial Crisis (Oct 2007 - Mar 2009)	-22.6	-21.5	-24.5	-25.1	-24.5	-25.7	-25.7	-26.3	-26.7	-17.6	-26.2
2008 Calendar Year	-21.0	-20.3	-23.0	-23.4	-22.7	-23.9	-23.6	-24.5	-24.4	-18.2	-23.2
Popping of the TMT Bubble (Apr 2000 - Sep 2002)	-8.8	-6.4	-9.7	-10.5	-10.2	-11.2	-11.5	-12.9	-13.3	-4.0	-16.6
LTCM (Jul - Aug 1998)	-8.2	-8.0	-9.1	-9.3	-8.9	-9.5	-9.2	-9.8	-9.8	-6.6	-7.7
Asian Financial Crisis (Aug 1997 - Jan 1998)	0.5	0.7	-0.5	-0.6	0.5	-0.7	0.4	-0.6	0.5	0.2	0.1
Rate spike (1994 Calendar Year)	4.1	3.4	3.3	3.3	3.8	3.4	3.9	3.4	3.6	2.8	1.8
Crash of 1987 (Sep - Nov 1987)	-8.3	-8.2	-9.3	-9.7	-9.3	-9.8	-9.8	-10.4	-11.0	-6.7	-12.0
Strong dollar (Jan 1981 - Sep 1982)	6.0	7.1	4.9	4.8	5.1	4.3	4.3	3.9	3.9	9.5	5.3
Stagflation (Jan - Mar 1980)	-2.2	-3.2	-3.5	-3.6	-3.6	-3.7	-3.6	-3.6	-3.7	-4.0	-7.0
Stagflation (Jan 1973 - Sep 1974)	-11.1	-12.9	-15.2	-15.7	-14.8	-16.1	-15.6	-19.1	-19.6	-12.7	-20.4

- The Current policies with Low Beta assets in cash would have performed the best in environments of declining equity markets or stagflation, due to their more conservative positioning.

¹ See the Appendix for our scenario inputs. In periods where the ideal benchmark was not yet available we used the next closest benchmark(s) as a proxy.

Historical Positive Scenario Analysis¹ (Cumulative Return)

Scenarios	1. Current Cash (%)	2. Current STB (%)	3. New A (%)	4. New B (%)	5. New C (%)	6. New D (%)	7. New E (%)	8. New F (%)	9. New G (%)	10. Opt Output (%)	11. 60/40 (%)
Global Financial Crisis Recovery (Mar 2009 - Nov 2009)	28.1	29.0	32.8	33.5	31.8	34.1	32.9	34.9	34.1	27.7	39.5
Best of Great Moderation (Apr 2003 - Feb 2004)	26.7	27.0	30.4	31.1	29.5	31.7	30.4	32.0	31.6	24.4	29.5
Peak of the TMT Bubble (Oct 1998 - Mar 2000)	55.0	54.7	58.6	58.5	60.8	59.0	61.7	64.2	63.1	75.7	33.6
Pre-Recession (Jun - Oct 1990)	-2.6	-2.4	-3.3	-3.6	-3.3	-3.8	-3.6	-4.9	-5.3	-2.4	-5.2
Plummeting Dollar (Jan 1986 - Aug 1987)	45.8	46.5	52.4	53.6	51.4	54.8	53.2	56.1	54.2	42.9	70.8
Volcker Recovery (Aug 1982 - Apr 1983)	23.9	25.8	27.1	28.0	27.4	28.1	28.0	28.8	29.8	24.8	36.3
Bretton Wood Recovery (Oct 1974 - Jun 1975)	22.2	22.3	24.3	25.0	24.3	25.3	25.1	26.5	27.2	20.9	30.5

- The “New” portfolios and the 60/40 portfolio would have performed the best during sharply increasing market environments historically.

¹ See the Appendix for our scenario inputs. In periods where the ideal benchmark was not yet available we used the next closest benchmark(s) as a proxy.

Stress Testing: Impact of Market Movements (Expected Return under Stressed Conditions)¹

Scenarios	1. Current Cash (%)	2. Current STB (%)	3. New A (%)	4. New B (%)	5. New C (%)	6. New D (%)	7. New E (%)	8. New F (%)	9. New G (%)	10. Opt Output (%)	11. 60/40 (%)
10-year Treasury Bond rates rise 100 bps	5.2	5.0	5.5	5.5	5.6	5.6	5.8	5.9	6.0	4.8	3.4
10-year Treasury Bond rates rise 200 bps	3.3	2.8	3.3	3.3	3.2	3.4	3.4	3.7	3.6	2.1	-0.1
10-year Treasury Bond rates rise 300 bps	1.6	0.7	1.1	1.2	1.2	1.3	1.4	1.7	1.9	-0.5	-3.5
Baa Spreads widen by 50 bps, High Yield by 200 bps	-0.1	0.0	-0.3	-0.4	-0.3	-0.5	-0.4	-0.5	-0.5	0.4	-0.4
Baa Spreads widen by 300 bps, High Yield by 1000 bps	-17.3	-17.1	-19.1	-19.5	-19.0	-19.9	-19.7	-20.4	-20.3	-15.9	-19.9
Trade Weighted Dollar gains 10%	-1.1	-1.1	-1.8	-1.9	-1.6	-2.0	-1.8	-2.0	-1.8	-0.4	-1.2
Trade Weighted Dollar gains 20%	-3.8	-3.7	-4.5	-4.6	-4.2	-4.7	-4.3	-4.4	-3.8	-3.2	-2.4
U.S. Equities decline 10%	-4.2	-4.3	-4.9	-5.1	-5.0	-5.2	-5.2	-5.6	-5.7	-4.1	-5.1
U.S. Equities decline 25%	-12.8	-12.8	-14.3	-14.6	-14.3	-14.8	-14.8	-15.5	-15.7	-12.0	-14.7
U.S. Equities decline 40%	-22.0	-21.9	-24.3	-24.9	-24.4	-25.3	-25.2	-25.9	-26.2	-20.2	-25.5

- Each policy portfolio has a different sensitivity to four major risk factors: interest rates, credit spreads, currency fluctuations, and equity values.
- The Plan's primary risk factors would continue to be an equity market decline and a widening of credit spreads, no matter the policy.

¹ Assumes that assets not directly exposed to the factor are affected nonetheless. See the Appendix for further details.

Stress Testing: Impact of Positive Market Movements (Expected Return under Stressed Conditions)¹

Scenarios	1. Current Cash (%)	2. Current STB (%)	3. New A (%)	4. New B (%)	5. New C (%)	6. New D (%)	7. New E (%)	8. New F (%)	9. New G (%)	10. Opt Output (%)	11. 60/40 (%)
10-year Treasury Bond rates drop 100 bps	4.1	4.6	4.5	4.5	4.5	4.4	4.5	4.5	4.6	5.0	6.1
10-year Treasury Bond rates drop 200 bps	10.9	11.7	12.4	12.6	12.5	12.7	12.8	13.1	13.2	12.4	17.7
Baa Spreads narrow by 30bps, High Yield by 100 bps	6.7	6.8	7.4	7.5	7.5	7.6	7.7	7.9	8.0	6.6	7.5
Baa Spreads narrow by 100bps, High Yield by 300 bps	12.4	12.9	14.2	14.4	13.8	14.6	14.1	15.0	14.6	13.0	14.6
Trade Weighted Dollar drops 10%	6.8	6.9	7.6	7.7	7.4	7.8	7.6	7.8	7.5	6.6	7.9
Trade Weighted Dollar drops 20%	16.3	16.3	18.0	18.4	17.9	18.7	18.4	19.3	19.0	15.6	20.8
U.S. Equities rise 10%	6.4	6.3	6.8	6.8	6.8	6.9	6.9	7.2	7.2	6.3	6.5
U.S. Equities rise 30%	14.1	14.2	15.3	15.6	15.5	15.7	15.9	16.5	16.8	13.9	17.4

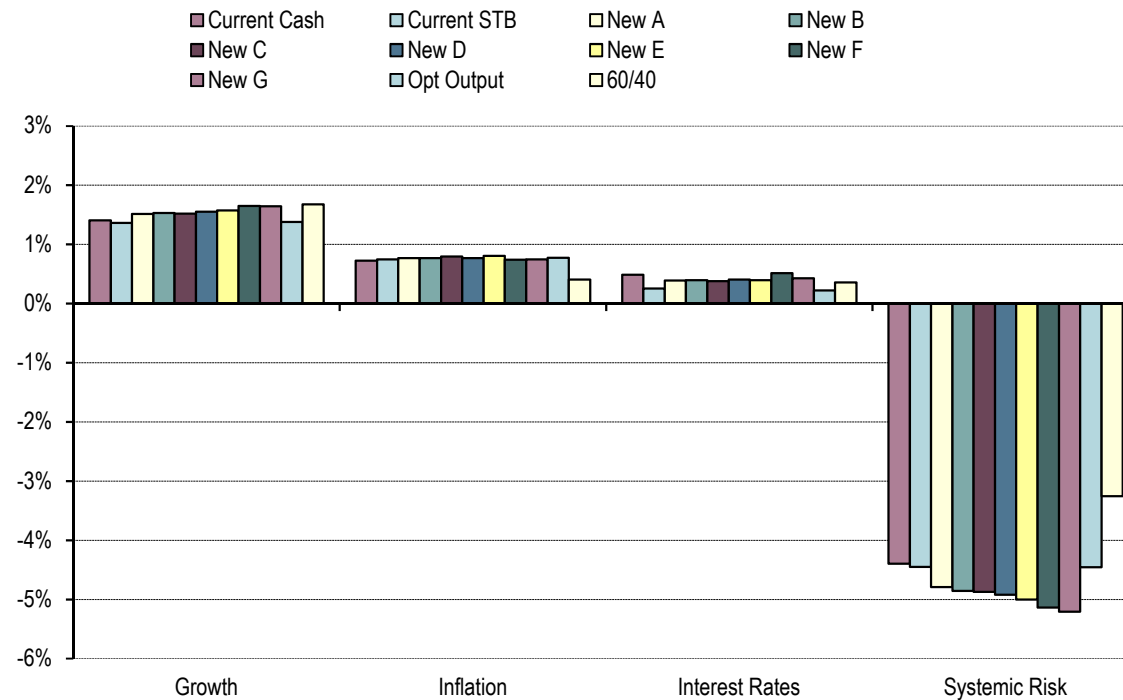
- The portfolios with the least downside risk are the portfolios that participate least in upside scenarios.

¹ Assumes that assets not directly exposed to the factor are affected nonetheless. See the Appendix for further details.

Economic Regime Management

- The Economic Regime Management (ERM) approach focuses on understanding the dynamics of the most important macro level forces that drive returns across asset classes.
- We find the most important factors to be:
 - Interest Rate Surprise — Unexpected changes in the 10 year interest rate (related to Duration).
 - Inflation Surprise — Unexpected changes in the CPI growth rate.
 - Growth Surprise — Unexpected changes in the Real GDP growth rate.
 - Systemic Risk — “System-wide” risk that propagates through all asset classes (e.g., 2008).
- We focus on surprises because expectations matter.
 - What was considered “low” inflation in the 1970s would be considered “high” today.
- These factors explain the majority of volatility across asset classes.
 - Understanding these dynamics explain the “why” not just the “what.”

Portfolio Sensitivity Comparison



- The chart above shows the resulting change in portfolio return given a one standard deviation event in the respective risk factor.
- There is more concentration in Growth and Systematic Risk because these sources of risk tend to pay better (have higher expected returns) than the other risk factors.

Summary

- Meketa Investment Group looks forward to discussing this updated analysis with the members of the Investment Committee.

Setting Capital Market Expectations

Overview of Annual Asset Study Methodology

- In order to construct an optimal portfolio from a risk-return standpoint, conventional financial wisdom dictates that one develop return, volatility, and correlation expectations over the relevant investing horizon.
- Given the uncertainty surrounding financial and economic forecasts, expectations development is challenging, and any of several methodological approaches may meaningfully contribute to this complex task.
- Meketa Investment Group's process relies on both quantitative and qualitative methodologies.
- First, we employ a large set of quantitative models to arrive at a set of baseline expected ten-year annualized returns for major asset classes.
- These models attempt to forecast a gross "beta" return for each *public market* asset class; that is, we specifically do not model "alpha," nor do we apply an estimate for management fees or other operational expenses.¹
- Our models are fundamentally based (based on some theoretically defined return relationship with current observable factors).
- Some of these models are more predictive than others. For this reason, we next overlay a qualitative analysis, which takes the form of a data-driven deliberation among the research team and our Investment Policy Committee.
- Return assumptions for hard-to-predict asset classes as well as those with limited data will be influenced more heavily by our qualitative analysis.
- As a result of this process, we form our ten-year annualized return expectations, which serve as the primary foundation of our longer-term, twenty-year expectations.

¹ Our expectations are net of fees where passive management is not available (e.g., private markets and hedge funds).

Overview of Annual Asset Study Methodology (continued)

- We form our twenty-year annualized return expectations by systematically considering historical returns on an asset class by asset class level. Specifically, we construct a weighted average of our ten-year expectations and average historical returns in each asset class.
- The weights are determined by a qualitative assessment of the value of the historical data. Generally, if we have little confidence that the historical average return is representative of what an investor can expect,¹ we will weight our ten-year forecast more heavily. Therefore, the weight on our ten-year forecasts ranges from 0.5 to 0.9.
- We develop our twenty-year volatility and correlation expectations differently. We rely primarily on historical averages, with an emphasis given to the experience of the trailing ten years.
- Qualitative adjustments, when applied, usually serve to increase the correlations and volatility over and above the historical estimates (e.g., using the higher correlations usually observed during a volatile market).
- We also make adjustments to the volatility based on the historical skewness of each asset class (e.g., increasing the volatility for an asset class that has been negatively skewed).
- In the case of private markets and other illiquid asset classes where historical volatility and correlations have been artificially dampened, we seek public market equivalents on which to base our estimates before applying any qualitative adjustments.
- These volatility and correlation expectations are then combined with our twenty-year return expectations to assist us in subsequent asset allocation work, including mean-variance optimization and scenario analyses.

¹ For example, we have less confidence in historical data that do not capture many possible market scenarios or that are overly polluted by survivorship bias.

Overview of Annual Asset Study Methodology (continued)

- Each year, we review and set our capital market expectations via our Asset Study.
- This involves setting long-term expectations for a variety of asset classes for:
 - Returns.
 - Standard Deviation.
 - Correlations.
- Our process relies on both quantitative and qualitative methodologies.

Asset Class Definitions

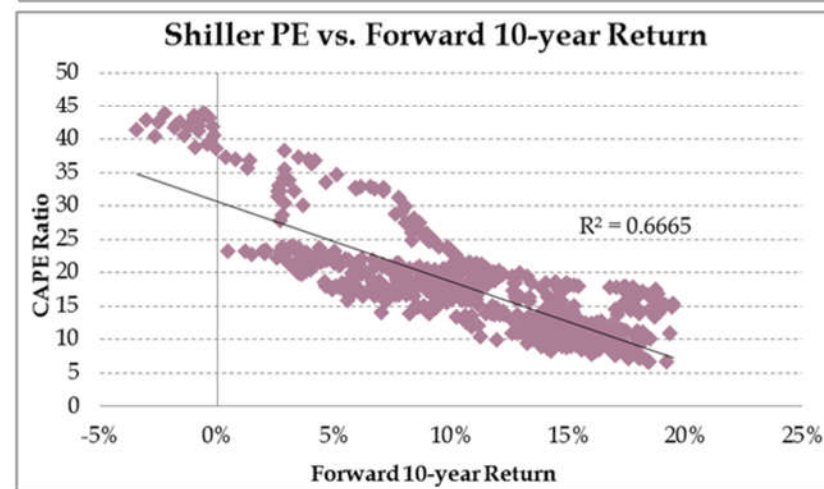
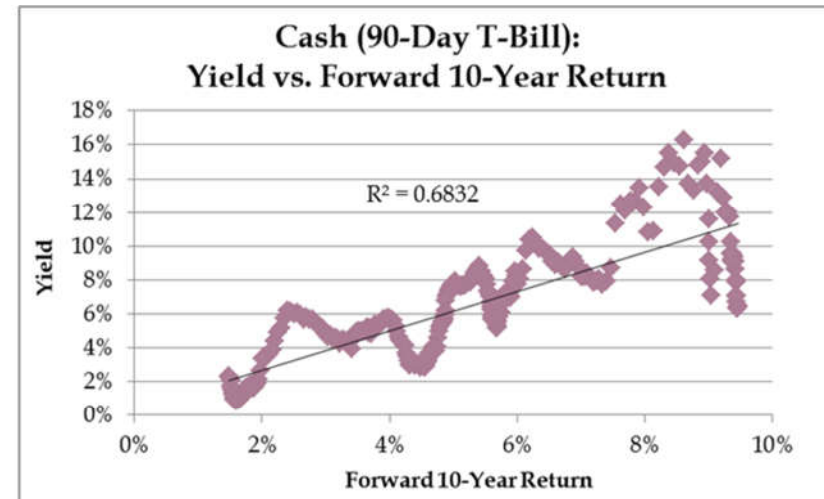
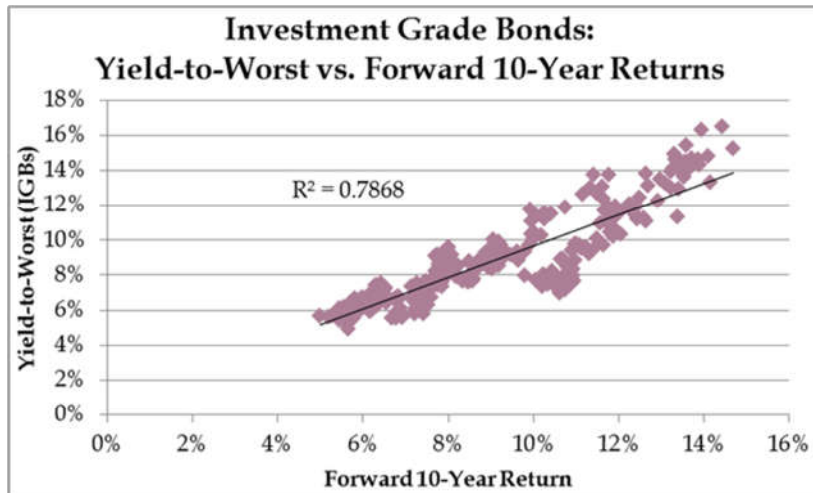
- Meketa Investment Group utilizes an approach that identifies asset classes that are appropriate for long-term allocation of funds, and that also are investable.
- Three considerations influence this process: unique return behavior, an observable historical track record, and a robust market.
- We then make forecasts for each unique asset class.

Our Process

- The first step is to build our 10-year forecasts.
 - Our fundamental models are primarily valuation based.
- Each model falls in one of eight groups, based on the most important factors that drive their returns:

Asset Class Category	Major Factors
Equities	Dividend Yield, GDP Growth, Valuation
Bonds	Yield to Worst, Default Rate, Recovery Rate
Commodities	Collateral Yield, Roll Yield, Inflation
Infrastructure	Public IS Valuation, Income, Growth
Natural Resources	Price per Acre, Income, Public Market Valuation
Real Estate	Cap Rate, Yield, Growth
Private Equity	EBITDA Multiple, Public VC Valuation
Hedge Funds and Other	Leverage, Alternative Betas

Our Process (Continued)



- Some models are naturally more predictive than others.

Our Process (Continued)

- The next step is to move from ten-year to our twenty-year forecasts
- We do this by combining our ten-year forecasts with the historical returns for each asset class.
 - How much we apply to each depends on our confidence in them (both the model and the data).
- The ten-year model weighting varies between 50% and 100%.
- It only hits 100% when there is a lack of reliable historical data.
- We then infer a forecast of ten-year returns in ten years (i.e., years 11-20).
 - This allows us to test our assumptions with finance theory.
 - Essentially, we assume mean-reversion over the first ten years, then consistency with CAPM thereafter.

Our Process (Continued)

- The final step is to make any qualitative adjustments.
- The Investment Committee reviews the output and may make adjustments due to:
 - Quality of the underlying data.
 - Confidence in the model.
 - External inputs (e.g., perceived risks).

Capital Market Assumption Development

Example Equities

- We use a fundamental model for equities that combines income and capital appreciation.

$$E(R) = \text{Dividend Yield} + \text{Expected Earnings Growth} + \text{Multiple Effect} + \text{Currency Effect}$$

- Meketa Investment Group evaluates historical data statistically to develop expectations for dividend yield, earnings growth, the multiple effect, and currency effect.
- Our models assume that there is a reversion to the mean over long time periods.

Bonds

- The short version for investment grade bond models is:

$$E(R) = \text{Current YTW (yield to worst)}$$

- Our models assume that there is a reversion to the mean for spreads (though not yields).
- For TIPS, we add the real yield of the TIPS index to the breakeven inflation rate.
- As with equities, we make currency adjustments when necessary for foreign bonds.
- For bonds with credit risk, Meketa Investment Group estimates default rates and loss rates, in order to project an expected return:

$$E(R) = \text{YTW} - (\text{Annual Default Rate} * \text{Loss Rate})$$

The other inputs: Standard Deviation and Correlation

Standard Deviation

- We review the trailing ten-year standard deviation, as well as the trailing ten-year skewness.
- Historical standard deviation serves as the base for our assumptions.
- We increase or decrease the assumptions based on the size and sign of the historical skewness.

Asset Class	Standard Deviation	Skewness	Assumption
Bank Loans	6.6%	-2.3	9.0%

- We consider performance during the GFC to see if further changes are warranted (e.g., hedge funds).
- We also adjust for private market asset classes with “smoothed” return streams.

Correlation

- We use trailing ten-year correlations as our guide.
- Again, we make adjustments for performance during the GFC and “smoothed” return streams.
- Most of our adjustments are conservative in nature (i.e., they increase the standard deviation and correlation).

Horizon Study

- Annually, Horizon Actuarial Services, LLC publishes a survey of capital market assumptions that they collect from various investment advisors.
 - In the 2018¹ survey there were 34 respondents.
- The Horizon survey is a useful tool for Board members to determine whether their consultant's expectations for returns (and risk) are reasonable.

Asset Class	10-Year Average (%)	20-Year Average (%)	MIG 20-Year (%)
U.S. Equity (large cap)	6.1	7.4	7.4
Non-U.S. – Developed	6.7	7.7	7.1
Non-U.S. – Emerging	7.6	8.8	9.4
U.S. Corporate Bonds – Core	3.4	4.5	4.2
U.S. Corporate Bonds – High Yield	4.8	5.8	5.4
Non-U.S. Debt – Developed	2.2	3.2	2.1
Non-U.S. Debt – Emerging	5.0	6.1	5.4
U.S. Treasuries (cash)	2.5	3.1	2.9
TIPS	2.9	4.0	3.3
Real Estate	5.9	6.7	6.7
Hedge Funds	5.0	6.2	5.2
Commodities	4.0	4.9	4.6
Infrastructure	6.6	7.1	6.6
Private Equity	8.3	9.5	9.3
Inflation	2.2	2.5	2.7

¹ The 10-year horizon includes all 34 respondents and the 20-year horizon includes 13 respondents.

Appendices

Notes and Disclaimers

- The returns shown in the Policy Options and Risk Analysis sections rely on estimates of expected return, standard deviation, and correlation developed by Meketa Investment Group. To the extent that actual return patterns to the asset classes differ from our expectations, the results in the table will be incorrect. However, our inputs represent our best unbiased estimates of these simple parameters.
- The returns shown in the Policy Options and Risk Analysis sections use a lognormal distribution, which may or may not be an accurate representation of each asset classes' future return distribution. To the extent that it is not accurate in whole or in part, the probabilities listed in the table will be incorrect. As an example, if some asset classes' actual distributions are even more right-skewed than the lognormal distribution (i.e., more frequent low returns and less frequent high returns), then the probability of the portfolio hitting a given annual return will be lower than that stated in the table.
- The standard deviation bars in the chart in the Risk Analysis section do not indicate the likelihood of a 1, 2, or 3 standard deviation event—they simply indicate the return we expect if such an event occurs. Since the likelihood of such an event is the same across allocations regardless of the underlying distribution, a relative comparison across policy choices remains valid.

Scenario Return Inputs

Asset Class	Benchmark Used
Investment Grade Bonds	Barclays Aggregate
TIPS	Barclays U.S. TIPS
Intermediate-term Government Bonds	Barclays Treasury Intermediate
Long-term Government Bonds	Barclays Long U.S. Treasury
EM Bonds (local)	JPM GBI-EM Global Diversified Composite
Bank Loans	CSFB Leveraged Loan
High Yield Bonds	Barclays High Yield
Direct Lending - First Lien	Cliffwater Direct Lending Index
Direct Lending - Second Lien	Cliffwater Direct Lending Index
Mezzanine Debt	Cambridge Associates Mezzanine
Distressed Debt	Cambridge Associates Distressed Debt Index
Core Real Estate	NCREIF Property
Value-Added RE	NCREIF Townsend Value Added
Opportunistic RE	NCREIF Townsend Opportunistic
REITs	NAREIT Equity
Infrastructure (private)	S&P Global Infrastructure
Natural Resources (private)	S&P Global Natural Resources
Timber	NCREIF Timberland
Commodities	Bloomberg Commodity Index
U.S. Equity	Russell 3000
Public Foreign Equity (Developed)	MSCI EAFE
Public Foreign Equity (Emerging)	MSCI Emerging Markets
Private Equity	Cambridge Associates Private Equity Composite
Long-short Equity	HFRI Equity Hedge
Global Macro	HFRI Macro
Hedge Funds	HFRI Fund Weighted Composite
Private Debt	Weighted average of Distressed Debt, Mezzanine Debt and Direct Lending (2 nd Lien)

Negative Historical Scenario Returns - Sample Inputs

	Taper Tantrum (May - Aug 2013)	Global Financial Crisis (Oct 2007 - Mar 2009)	2008 Calendar Year	Popping of the TMT Bubble (Apr 2000 - Sep 2002)	LTCM (Jul - Aug 1998)	Asian Financial Crisis (Aug 1997 - Jan 1998)	Rate spike (1994Calendar Year)	Crash of 1987 (Sep - Nov 1987)	Strong dollar (Jan 1981 - Sep 1982)	Stagflation (Jan - Mar 1980)	Stagflation (Jan 1973 - Sep 1974)
Cash Equivalents	0.0	3.1	1.7	9.9	0.8	2.4	3.9	1.4	24.4	2.9	13.5
Short-term Investment Grade Bonds	-0.1	8.7	5.0	21.9	1.6	3.5	0.5	2.3	29.9	-2.6	4.3
Investment Grade Bonds	-3.7	9.3	5.2	28.6	1.8	4.9	-2.9	2.2	29.9	-8.7	7.9
Long-term Corporate Bonds	-9.3	-9.4	-5.2	26.9	-0.6	5.4	-5.8	1.5	29.6	-14.1	-12.0
Long-term Government Bonds	-11.6	24.5	24.0	35.5	4.1	8.6	-7.6	2.6	28.4	-13.6	-1.8
TIPS	-8.5	9.6	-2.4	37.4	0.7	2.0	-7.5	2.8	15.6	-7.8	4.3
Global ILBs	-7.4	-1.5	-7.7	39.7	0.7	2.2	-7.9	2.9	16.5	-8.3	4.5
High Yield Bonds	-2.0	-20.7	-26.2	-6.3	-5.0	5.6	-1.0	-3.6	6.9	-2.3	-15.5
Bank Loans	0.8	-22.5	-28.8	6.3	0.7	3.3	10.3	-1.7	3.3	-1.1	-7.5
Direct Lending - First Lien	3.4	-2.1	-5.8	-0.7	-0.7	1.7	0.7	-0.2	2.0	-0.6	-4.4
Direct Lending - Second Lien	4.6	-2.9	-7.8	-1.0	-0.9	2.3	1.0	-0.3	2.6	-0.8	-5.9
Foreign Bonds	-3.2	5.3	4.4	8.5	3.5	3.3	5.3	-0.3	34.8	-6.5	-1.4
Mezzanine Debt	4.6	-25.5	-25.9	-2.0	-2.6	10.3	7.6	0.4	3.2	-1.0	-7.2
Distressed Debt	4.6	-25.5	-25.9	-2.0	-2.6	10.3	7.6	0.4	3.2	-1.0	-7.2
Emerging Market Bonds (major)	-11.5	-2.7	-9.7	6.3	-28.2	-1.8	-18.9	-9.2	-1.6	-2.6	-20.2
Emerging Market Bonds (local)	-14.3	-2.3	-5.2	7.2	-34.1	-2.4	-22.8	-11.0	-2.0	-3.2	-23.9
US Equity	3.0	-43.8	-37.0	-43.8	-15.4	3.6	1.3	-29.5	-2.3	-4.1	-42.6
Developed Market Equity (non-US)	-2.2	-49.6	-43.4	-46.7	-11.5	-5.8	7.8	-14.5	-18.0	-7.0	-36.3
Emerging Market Equity	-9.4	-45.8	-53.3	-43.9	-26.7	-31.8	-7.3	-25.3	-12.1	-6.6	-44.2
Global Equity	-0.7	-46.6	-42.2	-46.7	-14.0	-3.2	5.0	-21.5	-11.2	-5.8	-39.3
Private Equity/Debt	5.7	-25.6	-27.2	-23.4	-3.2	15.7	13.2	0.6	-2.7	-2.5	-18.2
Private Equity	5.8	-25.8	-27.6	-26.0	-3.3	16.7	14.2	0.6	-3.9	-2.7	-20.1
Private Debt Composite	4.6	-21.3	-22.5	-1.7	-2.3	8.7	6.2	0.2	3.0	-1.0	-6.9
REITs	-13.3	-61.3	-37.7	45.4	-15.3	9.8	-3.5	-19.5	2.5	-3.6	-33.9
Core Private Real Estate	3.6	-7.3	-6.5	23.6	2.3	8.5	6.4	0.7	23.9	5.5	-4.4
Value-Added Real Estate	3.8	-18.0	-13.4	177.0	1.8	11.4	11.2	1.2	44.2	9.6	-7.6
Opportunistic Real Estate	4.0	-24.7	-21.8	21.4	1.5	20.0	18.8	0.9	30.7	7.0	-5.6
Natural Resources (Private)	2.5	-26.2	-34.1	-3.9	-16.9	-7.8	12.6	-10.8	-9.4	-9.2	19.3
Timberland	1.3	25.4	9.5	-1.5	0.5	12.0	15.4	3.8	23.6	-7.4	5.5
Farmland	3.3	30.2	15.8	11.4	0.8	3.9	9.4	2.2	13.3	-4.2	3.1
Commodities (naïve)	-2.4	-31.8	-35.6	18.5	-12.0	-6.2	16.6	1.8	-16.0	-9.6	139.5
Core Infrastructure	3.7	0.2	-0.6	24.8	-0.3	6.1	-11.5	0.0	-0.2	-0.1	-0.5
Hedge Funds	-0.4	-15.6	-19.0	-2.1	-9.4	1.7	4.1	-7.8	-3.8	-1.9	-15.7
Long-Short	1.0	-24.0	-26.6	-8.8	-8.3	7.9	2.6	-10.0	-4.9	-2.5	-19.8
Hedge Fund of Funds	-0.5	-17.8	-21.4	-0.4	-7.7	0.5	-3.5	-5.7	-2.7	-1.4	-11.5

Positive Historical Scenario Returns - Sample Inputs

	Global Financial Crisis Recovery (Mar 2009 - Nov 2009)	Best of Great Moderation (Apr 2003 - Feb 2004)	Peak of the TMT Bubble (Oct 1998 - Mar 2000)	Pre-Recession (Jun - Oct 1990)	Plummeting Dollar (Jan 1986 - Aug 1987)	Volcker Recovery (Aug 1982 - Apr 1983)	Bretton Wood Recovery (Oct 1974 - Jun 1975)
Cash Equivalents	0.1	0.9	6.7	3.3	10.0	6.0	4.5
Short-term Investment Grade Bonds	4.3	2.8	5.3	4.5	13.2	15.4	5.0
Investment Grade Bonds	9.0	4.6	1.7	3.8	14.4	26.4	9.2
Long-term Corporate Bonds	28.8	11.3	-3.1	1.5	15.9	42.1	17.5
Long-term Government Bonds	2.0	4.9	-2.3	2.4	15.4	33.6	11.8
TIPS	14.3	9.1	6.3	2.2	10.2	11.5	4.1
Global ILBs	24.7	9.6	6.6	2.3	10.8	12.1	4.3
High Yield Bonds	49.1	21.8	2.1	-12.9	24.9	23.3	19.3
Bank Loans	32.9	10.1	6.1	-6.1	11.1	10.4	8.7
Direct Lending - First Lien	10.6	5.7	1.1	-1.9	5.8	5.0	5.1
Direct Lending - Second Lien	14.3	7.7	1.4	-2.5	7.8	6.7	6.8
Foreign Bonds	23.4	15.2	-7.0	15.8	44.5	32.3	17.9
Mezzanine Debt	30.8	23.7	26.8	0.7	5.4	8.2	8.3
Distressed Debt	30.8	23.7	26.8	0.7	5.4	8.2	8.3
Emerging Market Bonds (major)	27.0	20.6	49.0	-8.7	38.9	21.6	21.0
Emerging Market Bonds (local)	37.5	25.2	61.0	-10.5	48.4	26.5	25.7
US Equity	51.6	37.2	50.2	-14.7	64.8	59.3	55.1
Developed Market Equity (non-US)	60.5	56.7	53.0	-9.7	140.0	29.6	34.6
Emerging Market Equity	94.6	79.4	101.3	-15.9	126.5	52.1	53.4
Global Equity	59.9	46.2	54.8	-11.1	108.4	43.0	44.6
Private Equity/Debt	15.4	23.3	84.6	4.6	19.1	13.7	18.4
Private Equity	13.0	23.7	92.1	5.5	21.7	14.8	20.2
Private Debt Composite	27.5	20.4	21.4	0.1	5.9	7.9	8.0
REITs	82.5	44.6	-5.2	-15.6	51.8	47.4	42.5
Core Private Real Estate	-16.4	9.0	18.1	1.9	13.1	6.8	4.5
Value-Added Real Estate	-32.7	11.4	19.6	3.2	23.6	11.9	7.8
Opportunistic Real Estate	-19.0	13.6	27.9	0.4	16.7	8.6	5.7
Natural Resources (Private)	57.8	36.1	22.2	6.0	78.3	30.2	14.8
Timberland	-3.3	8.5	20.5	5.7	28.6	20.0	8.7
Farmland	5.4	9.6	10.4	3.3	15.9	11.3	5.0
Commodities (naïve)	28.9	30.6	17.1	43.5	27.6	6.2	-20.2
Core Infrastructure	2.1	8.5	33.0	0.0	1.4	0.6	0.6
Hedge Funds	20.1	22.4	52.8	-1.9	30.6	13.8	14.5
Long-Short	25.9	25.3	81.4	5.1	40.8	18.0	18.9
Hedge Fund of Funds	10.3	13.3	36.8	11.9	21.3	9.7	10.3

‘Anti’ Stress Test Return Assumptions - Sample Inputs¹

	10-year Treasury Bond rates drop 100 bps	10-year Treasury Bond rates drop 200 bps	Baa Spreads narrow by 30bps, High Yield by 100 bps	Baa Spreads narrow by 100bps, High Yield by 300 bps	Trade Weighted Dollar drops 10%	Trade Weighted Dollar drops 20%	U.S. Equities rise 10%	U.S. Equities rise 30%
Cash Equivalents	1.4	1.6	0.3	0.2	1.6	3.3	1.6	2.4
Short-term Investment Grade Bonds	3.8	5.7	0.9	2.4	2.1	3.5	1.4	2.7
Investment Grade Bonds	8.8	14.8	2.2	4.6	3.1	7.6	2.0	4.5
Long-term Corporate Bonds	18.5	32.4	6.0	15.8	6.0	12.3	3.5	8.0
Long-term Government Bonds	20.4	38.0	2.4	0.1	4.0	16.2	2.9	6.9
TIPS	8.1	13.9	2.5	6.6	4.3	5.3	1.9	3.4
Global ILBs	3.0	4.2	3.6	8.1	6.2	5.5	2.3	4.7
High Yield Bonds	7.0	11.6	8.2	26.8	5.7	6.3	5.6	12.6
Bank Loans	2.8	2.2	4.7	17.1	2.6	1.1	3.1	7.0
Direct Lending - First Lien	1.9	1.2	6.6	8.1	1.0	6.1	2.4	4.1
Direct Lending - Second Lien	2.4	2.1	8.9	10.9	1.5	9.1	3.6	6.2
Foreign Bonds	8.6	16.5	3.5	8.5	10.7	15.5	3.0	7.7
Mezzanine Debt	4.4	5.4	9.1	17.7	5.0	10.6	6.5	8.9
Distressed Debt	4.3	5.7	9.2	18.1	5.3	12.5	6.9	10.1
Emerging Market Bonds (major)	6.2	10.3	7.1	17.0	6.9	13.2	5.8	12.3
Emerging Market Bonds (local)	7.3	10.0	6.7	18.9	9.6	16.6	6.9	15.6
US Equity	6.7	20.1	11.1	17.5	6.1	22.5	10.0	30.0
Developed Market Equity (non-US)	1.5	19.6	11.3	19.3	14.8	35.0	7.5	19.5
Emerging Market Equity	3.8	19.9	11.9	36.6	17.6	38.5	11.7	28.4
Global Equity	4.3	19.6	11.1	21.2	11.1	29.5	9.5	26.0
Private Equity/Debt	5.5	9.5	10.0	11.9	6.6	18.4	9.7	16.6
Private Equity	5.8	10.7	10.2	11.4	6.7	19.4	10.2	18.4
Private Debt Composite	3.8	4.7	8.9	15.8	4.1	10.7	5.7	8.5
REITs	6.9	18.3	12.1	27.3	7.2	24.5	11.6	28.6
Core Private Real Estate	4.0	6.0	4.8	4.2	2.5	8.5	3.1	3.4
Value-Added Real Estate	6.3	11.9	4.7	3.4	3.1	14.9	5.1	6.8
Opportunistic Real Estate	5.4	11.1	4.1	3.8	1.7	15.6	4.4	5.6
Natural Resources (Private)	2.7	15.5	10.8	19.7	13.1	19.3	9.5	19.3
Timberland	6.6	13.3	4.1	3.3	4.5	14.4	5.5	5.9
Farmland	4.5	7.6	7.4	6.6	4.0	11.5	4.8	5.2
Commodities (naïve)	0.2	1.5	3.7	9.4	10.2	2.6	3.7	4.7
Core Infrastructure	3.5	2.4	6.7	4.3	4.0	6.5	2.4	3.8
Hedge Funds	6.6	9.3	5.7	11.7	5.0	8.3	6.0	11.0
Long-Short	6.6	10.4	6.4	12.6	6.3	13.2	7.1	14.0
Hedge Fund of Funds	5.3	7.9	4.4	10.1	3.7	6.9	4.7	9.5

¹ Assumptions are based on performance for each asset class during historical periods that resembled these situations.

Stress Test Return Assumptions - Sample Inputs¹

	10-year Treasury Bond rates rise 100 bps	10-year Treasury Bond rates rise 200 bps	10-year Treasury Bond rates rise 300 bps	Baa Spreads widen by 50 bps, High Yield by 200 bps	Baa Spreads widen by 300 bps, High Yield by 1000 bps	Trade Weighted Dollar gains 10%	Trade Weighted Dollar gains 20%	U.S. Equities decline 10%	U.S. Equities decline 25%	U.S. Equities decline 40%
Cash Equivalents	1.0	0.7	0.5	2.2	1.0	4.3	0.6	2.0	1.6	0.1
Short-term Investment Grade Bonds	0.0	-1.9	-3.9	2.7	2.0	4.2	1.0	1.6	1.4	0.6
Investment Grade Bonds	-3.1	-9.1	-15.1	3.6	-0.5	4.9	3.2	2.2	1.3	0.3
Long-term Corporate Bonds	-9.1	-22.8	-36.5	1.9	-12.1	3.6	3.8	0.3	-6.2	-12.9
Long-term Government Bonds	-14.4	-31.7	-48.9	6.4	7.8	7.0	12.5	5.0	6.4	12.0
TIPS	-3.3	-9.0	-14.7	2.6	-1.5	1.2	-1.7	2.0	-0.5	-8.8
Global ILBs	-1.5	-5.3	-12.2	2.0	-11.3	-0.2	-6.0	1.9	-3.0	-15.1
High Yield Bonds	1.8	-2.6	-5.2	-2.2	-22.9	-1.1	-4.0	-3.7	-12.2	-20.7
Bank Loans	3.8	3.4	3.1	-1.8	-19.3	-1.2	-1.4	-2.5	-8.7	-14.8
Direct Lending - First Lien	3.1	2.7	2.7	-0.4	-7.8	-0.7	2.2	-2.5	-5.4	-5.0
Direct Lending - Second Lien	4.1	3.4	3.7	-0.3	-10.8	-0.6	2.9	-3.2	-7.4	-7.0
Foreign Bonds	-7.0	-14.8	-22.6	4.3	-2.8	-6.3	-13.5	1.4	-3.0	-8.6
Mezzanine Debt	5.7	4.2	3.1	-0.9	-20.1	-1.6	-2.9	-4.2	-12.5	-17.7
Distressed Debt	5.6	4.2	4.3	-1.2	-22.1	-2.2	-4.4	-4.9	-14.3	-19.5
Emerging Market Bonds (major)	1.1	-2.7	-3.3	0.6	-13.7	1.5	-4.7	-2.7	-10.1	-16.5
Emerging Market Bonds (local)	-0.2	-3.1	-3.5	0.0	-13.0	-6.4	-16.7	-3.0	-12.2	-22.1
US Equity	7.7	4.4	5.9	-1.6	-29.5	-0.7	2.0	-10.0	-25.0	-40.0
Developed Market Equity (non-US)	8.0	6.7	1.9	-3.4	-34.1	-8.9	-9.5	-9.1	-23.5	-42.8
Emerging Market Equity	8.5	9.0	4.6	-5.3	-41.2	-10.1	-17.5	-11.5	-30.1	-49.0
Global Equity	7.7	6.0	4.3	-3.0	-32.8	-5.3	-6.0	-9.9	-25.4	-42.6
Private Equity/Debt	8.1	4.2	0.7	0.9	-22.6	-1.9	-3.1	-7.6	-18.1	-22.2
Private Equity	8.8	4.3	0.2	1.3	-22.9	-1.7	-3.1	-8.2	-18.9	-23.0
Private Debt Composite	5.1	3.9	3.7	-0.9	-18.1	-1.7	-1.8	-4.2	-11.5	-15.2
REITs	4.3	1.7	3.8	-4.4	-38.5	-0.7	4.3	-8.2	-28.9	-55.8
Core Private Real Estate	5.4	6.1	7.5	2.8	-7.2	4.6	7.8	0.2	-4.3	-14.0
Value-Added Real Estate	6.7	9.7	11.3	5.9	-13.4	7.5	10.8	0.2	-6.8	-22.2
Opportunistic Real Estate	6.4	9.4	9.9	3.8	-20.6	2.4	16.6	-1.3	-9.8	-24.9
Natural Resources (Private)	14.4	9.2	3.3	-1.9	-23.4	-5.3	-18.5	-4.8	-16.5	-31.0
Timberland	5.1	4.1	-0.8	5.1	6.6	2.8	9.4	1.3	2.8	2.5
Farmland	5.2	2.2	-1.3	5.1	10.7	2.2	10.3	1.5	4.0	7.8
Commodities (naïve)	11.4	8.1	0.3	-3.9	-23.6	-6.6	-27.3	2.3	-7.0	-31.1
Core Infrastructure	3.9	1.0	0.5	3.5	-0.3	0.4	2.5	-0.5	-3.5	-9.0
Hedge Funds	4.6	2.8	0.1	0.2	-13.2	0.0	-1.3	-3.3	-9.5	-14.0
Long-Short	4.7	3.0	0.5	1.0	-19.3	-0.5	-3.5	-5.5	-14.0	-21.4
Hedge Fund of Funds	3.4	1.6	-0.9	-0.8	-14.2	-1.1	-2.3	-4.3	-10.8	-15.8

¹ Assumptions are based on performance for each asset class during historical periods that resembled these situations.

Meketa Investment Group 2019 Annual Asset Study

Twenty-Year Annualized Return and Volatility Expectations for Major Asset Classes

Asset Class	Annualized Compounded Return (%)	Annualized Average Return (%)	Annualized Standard Deviation (%)
Rate Sensitive			
Cash Equivalents	2.9	2.9	1.0
Investment Grade Bonds	3.9	4.0	4.0
Long-term Government Bonds	3.7	4.4	12.0
TIPS	3.6	3.8	7.0
Credit			
High Yield Bonds	6.5	7.1	11.0
Bank Loans	6.1	6.5	9.0
Emerging Market Bonds (major; unhedged)	5.2	5.8	11.0
Emerging Market Bonds (local; unhedged)	5.3	6.3	14.0
Direct Lending - First Lien	6.7	7.3	11.0
Direct Lending - Second Lien	7.9	9.0	15.0
Mezzanine Debt	7.2	8.3	15.0
Distressed Debt	7.3	9.3	20.0
Equities			
Public U.S. Equity	8.1	9.5	17.0
Public Developed Market Equity	8.5	10.3	19.0
Public Emerging Market Equity	10.4	13.3	24.0
Private Equity Composite	10.1	13.5	26.0
Real Assets			
REITs	7	10.4	26.0
Core Private Real Estate	5.8	6.4	11.0
Value Added Real Estate	7.5	9.1	18.0
Opportunistic Real Estate	9.1	12.0	24.0
High Yield Real Estate Debt	6.8	8.4	18.0
Natural Resources (Private)	9.5	11.7	21.0
Commodities	5	6.4	17.0
Infrastructure (Core)	6.5	7.5	14.0
Infrastructure (Non-Core)	8.8	11.2	22.0
Other			
Hedge Funds	5.4	5.7	7.0

Meketa Investment Group 2019 Annual Asset Study: Correlation Expectations

	Investment Grade Bonds	TIPS	High Yield Bonds	U.S. Equity	Developed Market Equity	Emerging Market Equity	Private Equity	Real Estate	Natural Resources (private)	Commodities	Core Infrastructure (private)	Hedge Funds
Investment Grade Bonds	1.00											
TIPS	0.80	1.00										
High Yield Bonds	0.20	0.30	1.00									
U.S. Equity	0.05	0.00	0.70	1.00								
Developed Market Equity	0.05	0.15	0.70	0.90	1.00							
Emerging Market Equity	0.05	0.15	0.70	0.80	0.90	1.00						
Private Equity	0.05	0.05	0.65	0.85	0.80	0.75	1.00					
Real Estate	0.20	0.10	0.50	0.50	0.45	0.40	0.45	1.00				
Natural Resources (private)	0.10	0.10	0.45	0.65	0.60	0.60	0.55	0.45	1.00			
Commodities	0.05	0.30	0.40	0.35	0.55	0.60	0.30	0.15	0.65	1.00		
Core Infrastructure (private)	0.30	0.30	0.60	0.55	0.55	0.50	0.45	0.60	0.60	0.35	1.00	
Hedge Funds	0.05	0.20	0.70	0.80	0.85	0.85	0.65	0.45	0.65	0.65	0.60	1.00

Long-Term Capital Markets Expectations

Expected Return	BlackRock ¹ 5 Yr (%)	Goldman Sachs ¹ 5yr (%)	Morgan Stanley ² 5 Yr (%)	GMO ^{1,3} 7 Yr (%)	Verus ⁴ 10 Yr (%)	Meketa 10 yr (%)	Meketa 20 Yr (%)
Global Equity	9.6	4.0	7.0	2.9	6.8	7.8	8.6
U.S. Equity	6.9	3.0	5.5	-0.1	5.6	6.3	8.1
Emerging Markets Equity	9.4	4.0	8.3	6.8	8.6	10.5	10.4
Private Equity	12.5	N/A	11.2	N/A	8.8	8.8	10.1
U.S. Fixed Income	3.3	3.0	4.4	2.2	3.3	3.3	3.9
Emerging Markets Debt	4.8	4.0	7.3	4.7	6.8	5.1	5.3
TIPS	3.3	N/A	3.8	2.2	3.0	3.2	3.6
Real Estate	6.1	N/A	8.6	1.1	6.1	6.4	7.0
Hedge Funds	6.2	4.0	6.4	N/A	4.4	4.5	5.4
Commodities	N/A	N/A	3.3	N/A	4.2	5.8	5.0

- The table above compares recently released capital markets assumptions (expected returns per year) from a variety of investment firms. Unsurprisingly, the short-term return expectations for most asset classes tend to be lower than the long-term expectations.

¹ Source: Long Term Expected Returns from Global Multi-Asset Team presentation dated December 2018.

² Source: Capital market assumptions posted for the December 2018 San Jose Joint Investment Committee Meeting.

³ Inflation estimate has been added to real return expectation assumptions.

⁴ Source: Verus' 2019 10-year capital markets assumptions.