

# San Jose Police and Fire Department Retirement Plan

Real Estate Program Update

September 2023

#### Real Estate Program Update

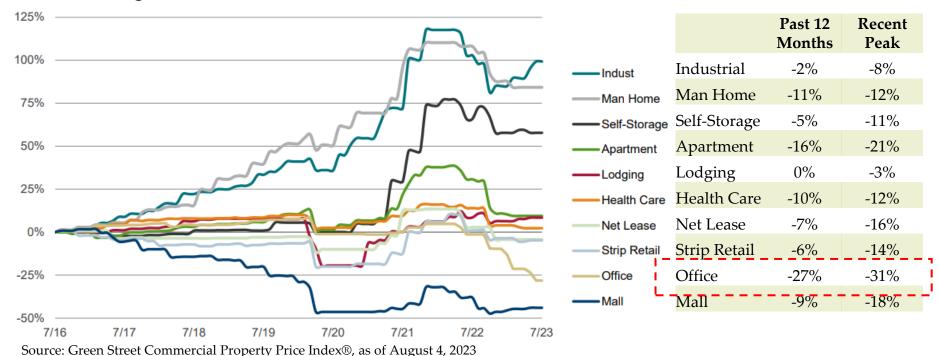
- The office sector has been adversely impacted by declining demand, challenging capital markets, and deteriorating operating fundamentals. The U.S. office vacancy rate is now 18%.
- Green Street's Commercial Property Price Index estimates office values are down 31% from peak values.
- The San Jose Police & Fire plan has two real estate allocations:
- Core Real Estate (5.0% of plan, 5% target) primarily invests in stabilized income-producing properties.
  - The San Jose Police & Fire office sector exposure is 12% of the Core Real Estate NAV and 7% underweight relative to the NCREIF ODCE benchmark.
- Growth Real Estate (4.3% of plan, 4% target) invests in transitional real estate opportunities targeting higher returns.
  - San Jose Police & Fire office sector exposure is 15% of the Growth Real Estate NAV with only 1% from vintage years 2020-2023.
- The San Jose Police & Fire exposure to U.S. gateway office markets of NY, Chicago, LA, Boston, DC, and SF is 0.4% of plan.



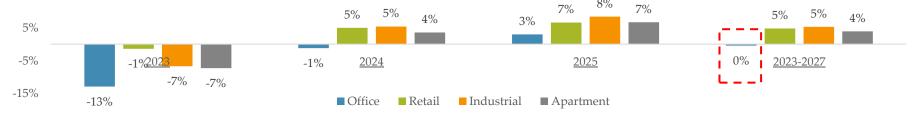
### Property Value Changes and Forecasts

Green Street's Commercial Property Price Index® is a time series of unleveraged U.S. commercial property values that captures the prices at which commercial real estate transactions are currently being negotiated and contracted.

#### Cumulative Change in CPPI®: Past Seven Years



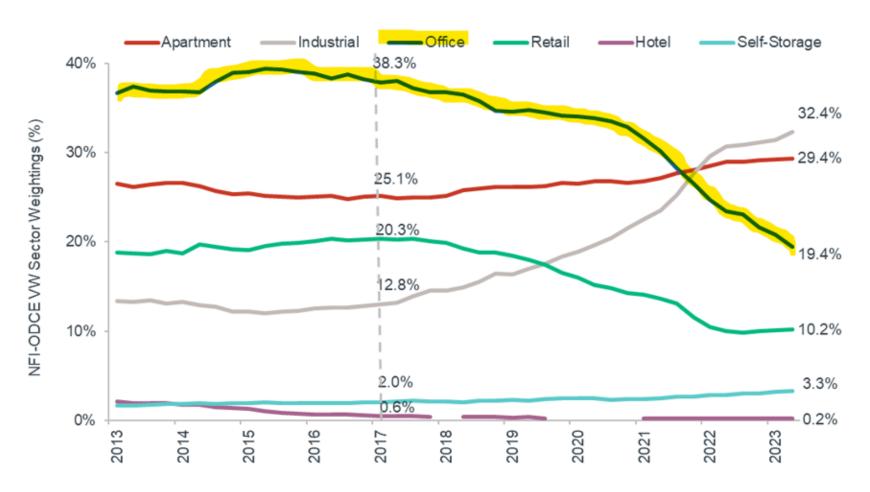
#### PREA Consensus U.S. Forecast Returns from 28 investment managers, advisors, and researchers



Source: Pension Real Estate Association, as of May 2023. Unlevered returns gross of management fees.

## Core Real Estate Index Sector Allocations Shifting

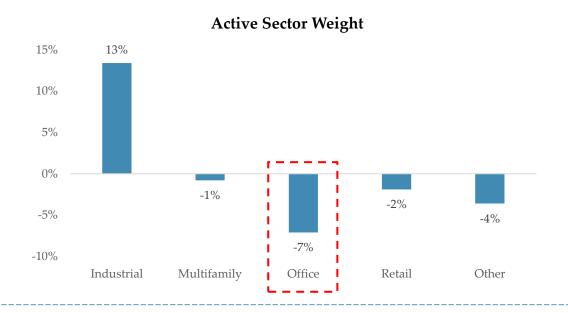
#### ODCE Sector Allocation In Recent History (As Of Q2 2023)

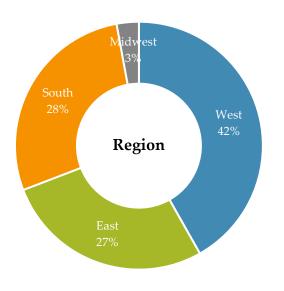


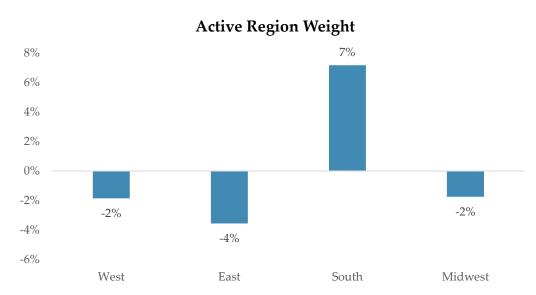
Source: NCREIF, Clarion Partners Investment Research

## San Jose Police and Fire Core Real Estate Portfolio Update



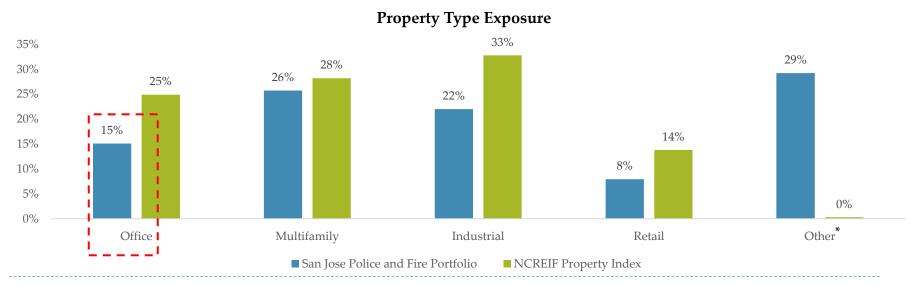




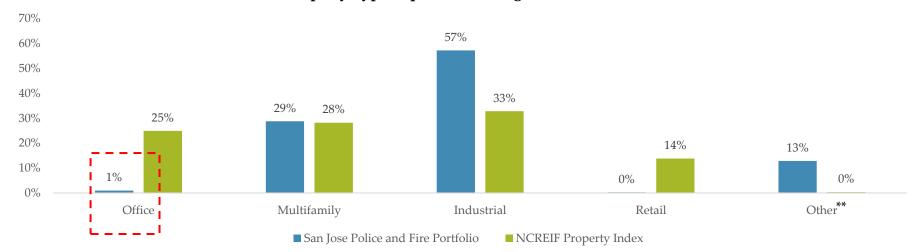


As of June 30, 2023

## San Jose Police and Fire Growth Real Estate Portfolio Update



#### Property Type Exposure - Vintage Years 2020-2023



Source: San Jose Staff, NCREIF

As of March 31, 2023. Values based on NAVs

<sup>\*</sup> Other category of 29% includes 18% hospitality, 3% lab office, 3% single-family rentals, 2% self-storage, 1% student housing

<sup>\*\*</sup> Other category of 13% is includes 7% self-storage, 5% hospitality, 1% lab office