San José Police & Fire Department Retirement Plan



Demographic Experience Study Adoption of Economic Assumptions

November 6, 2025

Bill Hallmark, ASA, EA, MAAA, FCA Anne Harper, FSA, EA, MAAA

Agenda



Historical Gains and Losses

Analysis of Demographic Assumptions

Board Decisions



Background



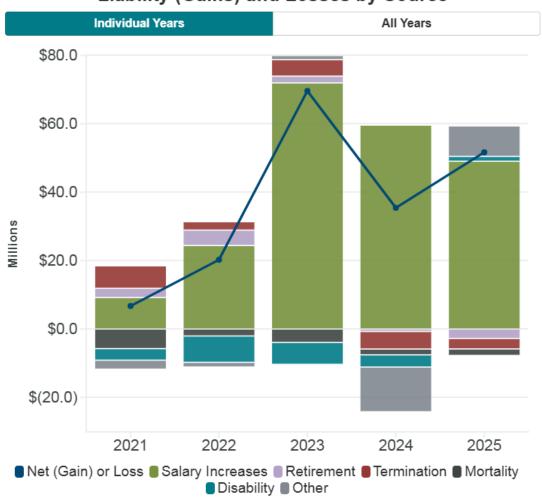
- October meeting
 - Reviewed economic assumptions
 - Consider an increase to the wage inflation assumption
 - 3.00%
 - 3.125%
 - 3.25%
 - No other changes
- Deferred decision until additional information is available
 - Preliminary valuation results
 - Demographic assumption changes



Historical Gains and Losses



Liability (Gains) and Losses by Source



- Demographic assumptions were last updated in 2023
- Actuarial Liability is about \$6.4 billion
 - 2025 loss is about 0.8% of the expected Actuarial Liability
- The primary source of loss is salary increases
 - Expect future salary increases to be lower than the recent past, but some adjustment to the assumptions is appropriate
- Other notes
 - Mortality has provided consistent gains
 - Retirement and termination assumptions produced gains since they were updated in 2023
 - Disability gains and losses by year may be misleading due to the lag in processing disability claims







Demographic Experience Study



Demographic Assumption Summary

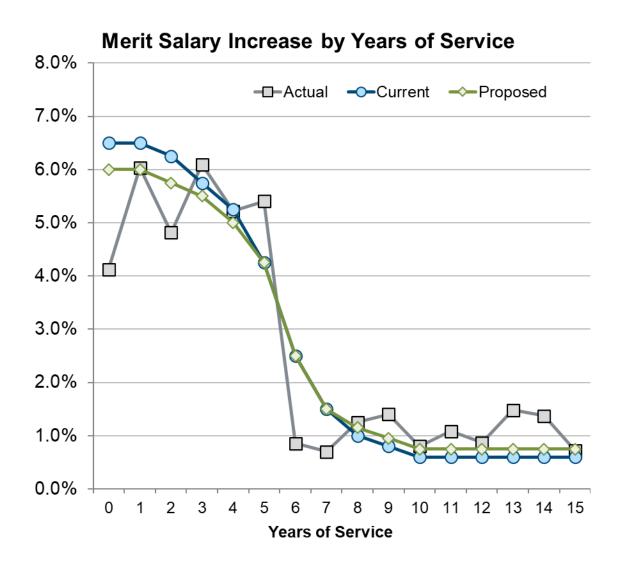


| Assumption | Proposed Changes |
|-------------------------|--|
| Merit Salary Scale | Slightly lower increases for the first 5 years of service Slightly higher increases after 8 years of service Special adjustments to reflect the POA agreement on longevity and crisis training pay |
| Retirement | Reductions in most retirement rates for Police and Fire |
| Termination | Reduction in termination rates for Fire members for 0-3 years of service |
| Mortality | Change base tables from Pub-2010 tables to Pub-2016 Lower mortality rates at younger ages Higher mortality rates at older ages |
| Disability | Higher disability incidence rates, particular for age 50+ Separate rates for Police and Fire |
| Percentage Married | Reduce female percentage married at retirement from 85% to 70% |
| Administrative Expenses | No changes |
| Other Assumptions | No changes |



Merit Salary Scale





- Merit salary increases are primarily due to steps and promotions
 - Does not include across-the-board increases
- Proposed changes based on experience:
 - Lower rates for 0-4 years of service
 - Higher rates for 8+ years of service
- Proposed changes due to POA agreement
 - July 1, 2027: 3.75% increase for any Police member with 20+ years of service
 - (Crisis training pay becomes pensionable)
 - July 1, 2028: 1.25% increase for any Police member with 20+ years of service
 - (Portion of longevity pay becomes pensionable)
 - 20 years of service: 5.0% (3.75% + 1.25%)
 increase for any Police member attaining 20
 years of service after the effective dates above

(We understand that changes to the San José Municipal Code will be required to implement these changes to pensionable pay. We assume any needed changes will be made before the crisis training or longevity pay becomes pensionable.)

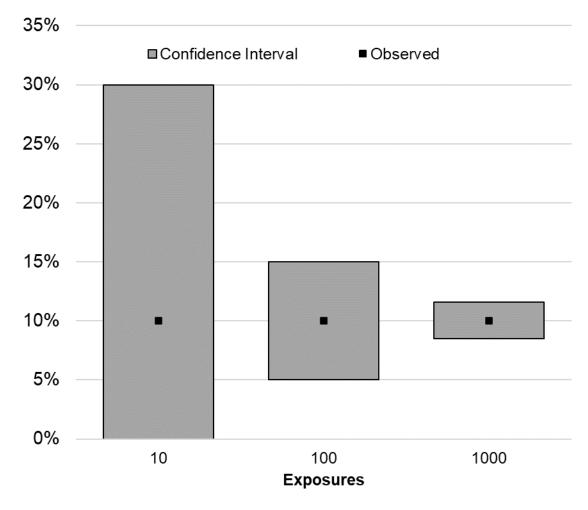


Confidence Intervals and Other Metrics



- Amount of data critical in determining how much credibility to assign to the experience:
 - Observed Rate = 10%
 - 1 retirement with 10 exposures,
 "true" rate between 0% 30%
 - 10 retirements with 100 exposures,
 "true" rate between 5% 15%
 - 100 retirements with 1000 exposures,
 "true" rate between 8% 12%
- Generally, propose changes if current assumption is outside confidence interval
 - Adjust for future expectations that differ from historical experience

Confidence Interval Illustration





Confidence Intervals and Other Metrics



- Generally, 10 years of data (2016 to 2025) used to analyze each assumption
- Additional consideration given to experience during the pandemic if materially different
- Actual-to-expected ratios are used to set the level of the assumption
 - The ideal ratio is 100%
 - Proposed changes generally move closer to 100%
- R-squared statistics are used to assess the pattern of the assumption
 - An ideal statistic is 100%
 - Proposed changes generally move closer to 100%



Retirement Rates



- No Tier 2 retirement data, so analysis only on Tier 1
- Very few members are age 62 or older
 - Continue to assume 100% retirement at age 62
- Changes noted in this Analysis
 - Continuing to use a 10-year period caused a year with very high retirement rates to drop out
 - The two most recent years added to the analysis had lower retirement rates
 - Tier 2 retirement rates for 30+ years of service adjusted to be no greater than Tier 1 retirement rates

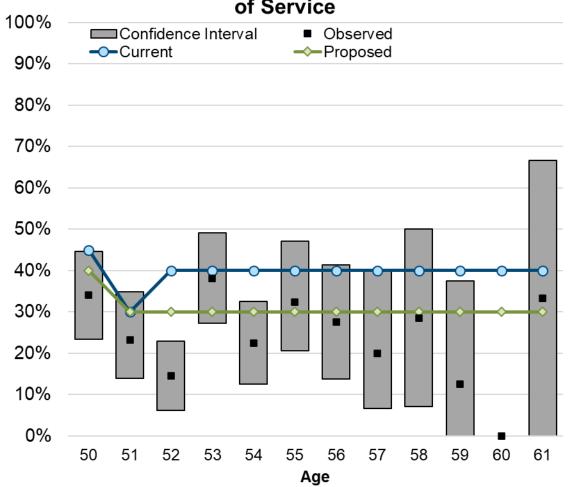
| Service | 20 – 24 | 25 – 29 | 30 + |
|------------------|---------|---------|------|
| | | | |
| A/E Ratios | | | |
| Current | 86% | 67% | 48% |
| Proposed | 92% | 85% | 89% |
| R-Squared | | | |
| Current | 94% | 81% | 65% |
| Proposed | 95% | 81% | 68% |
| | Police | е | |
| A/E Ratios | | | |
| Current | 58% | 90% | 80% |
| Proposed | 78% | 93% | 87% |
| <u>R-Squared</u> | | | |
| Current | 90% | 99% | 54% |
| Proposed | 92% | 99% | 54% |



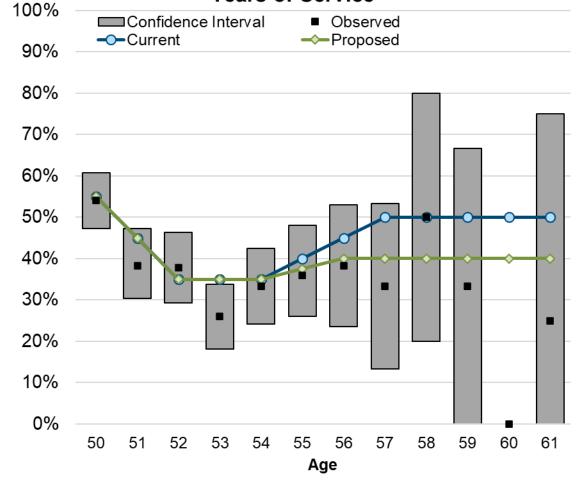
Tier 1 Retirement Rates: 25 – 29 Years of Service







Police Tier 1 Retirement Rates - 25 to 29 Years of Service





Termination Rates



Fire

- Lower termination experience, although most rates are within the confidence interval
- Propose reduced termination rates for 0 to 3 years of service

Police

- Experience remains consistent with current assumptions
- No changes proposed

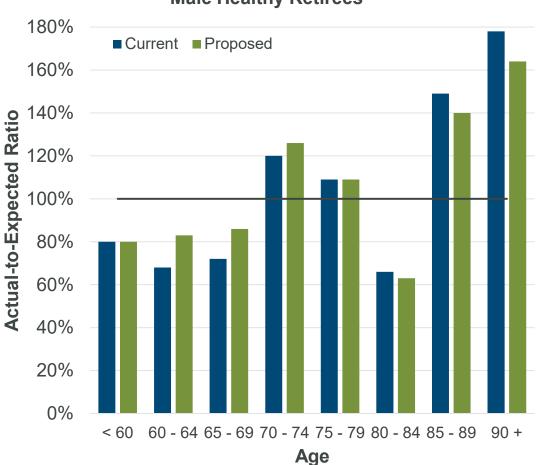
| Fire | |
|---------------------------|------------|
| A/E Ratios | |
| Current | 80% |
| Proposed | 94% |
| R-Squared | |
| Current | 88% |
| Proposed | 86% |
| Police | |
| A/E Ratios | |
| Current | 94% |
| | |
| Proposed | 94% |
| Proposed <u>R-Squared</u> | 94% |
| • | 94% 93% |



Mortality



Comparison of A/E Ratios By Age Group Male Healthy Retirees



| Group | Sex | Deaths | Current A/E | Proposed A/E |
|---------------|-----|--------|----------------|-----------------|
| Healthy | M | 169 | 95% | 99% |
| Retirees | F | 4 | 38% | 39% |
| Disabled | М | 342 | 91% | 92% |
| Retirees | F | 8 | 102% | 91% |
| Beneficiaries | М | 3 | 167% | 152% |
| beneficiaries | F | 158 | 127% | 115% |
| Non- | М | 12 | 66% | 68% |
| Annuitants | F | 1 | 102% | 92% |

- In aggregate, the A/E ratio improvement is minimal
- Using Pub-2016 produces better A/E ratios by age group
 - Higher A/E ratios (lower mortality) at younger ages
 - Lower A/E ratios (higher mortality) at older ages



Disability Incidence



- Prior study had much lower disability rates
 - Many new disabilities have been approved within the last two years
 - Substantially increased the disability rates for the years included in the prior study, particularly for ages 50+
 - Used 10 years of data (2015-2024)
 - Excluded 2025 from the current study due to extremely low disability rates, likely due to the lag in processing disability claims
- Used 2021 CalPERS Public Agency disability rates as a baseline and adjusted for San Jose's experience
 - Combined ordinary and industrial disability rates
 - Separate tables for Police and Fire
 - 110% of the Firefighter table
 - 77% of the Police table

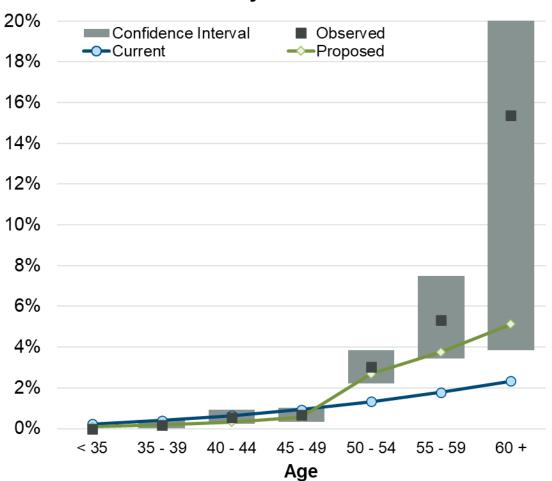
| Fire | | | | | | | | | | | |
|------------|------|--|--|--|--|--|--|--|--|--|--|
| A/E Ratios | | | | | | | | | | | |
| Current | 149% | | | | | | | | | | |
| Proposed | 124% | | | | | | | | | | |
| R-Squared | | | | | | | | | | | |
| Current | 48% | | | | | | | | | | |
| Proposed | 99% | | | | | | | | | | |
| Police | | | | | | | | | | | |
| A/E Ratios | | | | | | | | | | | |
| Current | 170% | | | | | | | | | | |
| Proposed | 100% | | | | | | | | | | |
| R-Squared | | | | | | | | | | | |
| Current | 53% | | | | | | | | | | |
| Proposed | 89% | | | | | | | | | | |



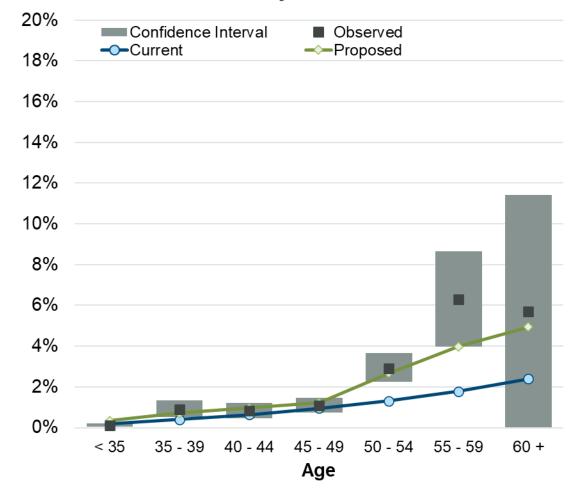
Disability Incidence Rates







Police Disability Incidence Rates





Estimated Cost Impacts



| | A | ctuarial | Membe | r Rate | City Cor | tribution |
|--------------------------------------|----|-----------|--------|--------|----------|-----------|
| | L | _iability | Tier 1 | Tier 2 | Rate | Amount |
| Preliminary Results | \$ | 6,376.2 | 11.2% | 14.0% | 73.4% | \$ 228.7 |
| Impact of Assumption Changes | | | | | | |
| Retirement and Termination | | (30.1) | (0.1%) | (0.4%) | (0.9%) | (2.7) |
| Mortality | | (61.0) | (0.0%) | (0.0%) | (1.6%) | (4.9) |
| Disability & Other | | 7.3 | 0.1% | 0.4% | 0.6% | 1.7 |
| Merit Salary Scale | | 38.3 | 0.3% | 0.4% | 1.3% | 4.1 |
| Total Demographic Assumption Changes | | (45.5) | 0.3% | 0.4% | (0.5%) | (1.8) |
| Results with 3.00% Wage Inflation | \$ | 6,330.7 | 11.5% | 14.4% | 72.9% | \$ 226.9 |
| Results with 3.125% Wage Inflation | \$ | 6,338.2 | 11.7% | 14.6% | 73.2% | \$ 228.4 |
| Results with 3.25% Wage Inflation | \$ | 6,342.9 | 11.8% | 14.8% | 73.5% | \$ 229.5 |

Amounts in Millions



Board Decisions: Adopt Proposed Demographic Changes



| Assumption | Proposed Demographic Assumption Changes |
|-------------------------|--|
| Merit Salary Scale | Slightly lower increases for the first 5 years of service Slightly higher increases after 8 years of service Special adjustments to reflect the POA agreement on longevity and crisis training pay |
| Retirement | Reductions in most retirement rates for Police and Fire |
| Termination | Reduction in termination rates for Fire members for 0-3 years of service |
| Mortality | Change base tables from Pub-2010 tables to Pub-2016 Lower mortality rates at younger ages Higher mortality rates at older ages |
| Disability | Higher disability incidence rates, particular for age 50+ Separate rates for Police and Fire |
| Percentage Married | Reduce female percentage married at retirement from 85% to 70% |
| Administrative Expenses | No changes |
| Other Assumptions | No changes |



Board Decisions: Adopt Economic Assumptions



| Assumption | Current | Proposed | Alternative |
|--------------------------------|-------------------------------|-------------------------------|-------------|
| Price Inflation | 2.50% | 2.50% | |
| Wage Inflation | | | |
| Select | Current bargaining agreements | Current bargaining agreements | |
| Ultimate | 3.00% | 3.25% | 3.125% |
| Amortization Payment Increases | 2.50% | 2.50% | |
| Discount Rate | 6.625% | 6.625% | |



Certification



- The purpose of this presentation is to review the demographic assumptions for the City of San José Police and Fire Department Retirement Plan.
- In preparing our presentation, we relied on information (some oral and some written) supplied by the Plan. This information includes, but is not limited to, the plan provisions, employee data, and financial information. We performed an informal examination of the obvious characteristics of the data for reasonableness and consistency in accordance with Actuarial Standard of Practice No. 23.
- This presentation and its contents have been prepared in accordance with generally recognized and accepted actuarial principles and practices and our understanding of the Code of Professional Conduct and applicable Actuarial Standards of Practice set out by the Actuarial Standards Board as well as applicable laws and regulations. Furthermore, as credentialed actuaries, we meet the Qualification Standards of the American Academy of Actuaries to render the opinion contained in this presentation. This presentation does not address any contractual or legal issues. We are not attorneys, and our firm does not provide any legal services or advice.
- This presentation was prepared exclusively for the City of San José Police and Fire Department Retirement Plan for the purpose described herein. Other users of this presentation are not intended users as defined in the Actuarial Standards of Practice, and Cheiron assumes no duty or liability to any other user.

William R. Hallmark, ASA, EA, MAAA, FCA Consulting Actuary

Anne. D. Harper, FSA, EA, MAAA Principal Consulting Actuary



Appendix – 3.00% Wage Inflation Preliminary Detail



| Contribution Rates and Amounts (Throughout the Year) | | | | | | | | | | | | |
|--|----|--------------|----|--------------|----|--------------|-----|--------------|----|--------------|-----|--------------|
| | | Fit | re | | | Pol | ice | | | То | tal | |
| | F' | YE 2026 | F۱ | /E 2027 | F | YE 2026 | F | YE 2027 | F | YE 2026 | F | YE 2027 |
| Member Rates | | | | | | | | | | | | |
| Tier 1 | | 12.0% | | 11.7% | | 10.4% | | 11.3% | | 11.2% | | 11.5% |
| Tier 2 | | <u>15.0%</u> | | <u>14.3%</u> | | <u>13.6%</u> | | <u>14.4%</u> | | <u>14.0%</u> | | <u>14.4%</u> |
| Aggregate | | 13.3% | | 12.9% | | 12.4% | | 13.4% | | 12.7% | | 13.2% |
| City Contributions | | | | | | | | | | | | |
| Tier 1 Admin/UAL | \$ | 13,703 | \$ | 3,739 | \$ | 147,652 | \$ | 156,297 | \$ | 161,355 | \$ | 160,036 |
| Tier 1 Normal Cost | \$ | 20,779 | \$ | 20,444 | \$ | 19,408 | \$ | 20,409 | \$ | 40,187 | \$ | 40,853 |
| Tier i Normai Cost | | 32.2% | | 31.5% | | 28.7% | | 31.1% | | 30.4% | | 31.3% |
| T: 00 (1) (1) | \$ | 7,104 | \$ | 7,660 | \$ | 15,503 | \$ | 18,393 | \$ | 22,607 | \$ | 26,053 |
| Tier 2 Contribution | | 15.0% | · | 14.3% | · | 13.6% | | 14.4% | · | 14.0% | • | 14.4% |
| Aggregate | \$ | 41,587 | \$ | 31,843 | \$ | 182,562 | \$ | 195,100 | \$ | 224,149 | \$ | 226,943 |
| Aggregate | | 37.2% | - | 26.9% | | 100.3% | - | 101.0% | | 76.3% | - | 72.9% |

Numbers may not add due to rounding

Dollar amounts in thousands



Appendix – 3.125% Wage Inflation Preliminary Detail



| Contribution Rates and Amounts (Throughout the Year) | | | | | | | | | | | | | |
|--|----|--------------|----|--------------|----|--------------|-----|--------------|----|--------------|-----|--------------|--|
| | | Fi | re | | | Pol | ice | | | То | tal | | |
| | F | YE 2026 | F۱ | /E 2027 | F | YE 2026 | F | YE 2027 | F | YE 2026 | F | YE 2027 | |
| Member Rates | | | | | | | | | | | | | |
| Tier 1 | | 12.0% | | 11.9% | | 10.4% | | 11.5% | | 11.2% | | 11.7% | |
| Tier 2 | | <u>15.0%</u> | | <u>14.6%</u> | | <u>13.6%</u> | | <u>14.7%</u> | | <u>14.0%</u> | | <u>14.6%</u> | |
| Aggregate | | 13.3% | | 13.1% | | 12.4% | | 13.6% | | 12.7% | | 13.4% | |
| City Contributions | | | | | | | | | | | | | |
| Tier 1 Admin/UAL | \$ | 13,703 | \$ | 3,748 | \$ | 147,652 | \$ | 156,662 | \$ | 161,355 | \$ | 160,410 | |
| Tion 1 Normal Coat | \$ | 20,779 | \$ | 20,745 | \$ | 19,408 | \$ | 20,714 | \$ | 40,187 | \$ | 41,459 | |
| Tier 1 Normal Cost | | 32.2% | | 31.9% | | 28.7% | | 31.5% | | 30.4% | | 31.7% | |
| Tion 2 Contribution | \$ | 7,104 | \$ | 7,798 | \$ | 15,503 | \$ | 18,720 | \$ | 22,607 | \$ | 26,519 | |
| Tier 2 Contribution | _ | 15.0% | | 14.6% | | 13.6% | | 14.7% | | 14.0% | | 14.6% | |
| Aggregate | \$ | 41,587 | \$ | 32,291 | \$ | 182,562 | \$ | 196,097 | \$ | 224,149 | \$ | 228,388 | |
| Aggregate | | 37.2% | | 27.2% | | 100.3% | | 101.4% | | 76.3% | | 73.2% | |

Numbers may not add due to rounding

Dollar amounts in thousands



Appendix – 3.25% Wage Inflation Preliminary Detail



| Contribution Rates and Amounts (Throughout the Year) | | | | | | | | | | | | | |
|--|----|--------------|----|--------------|----|--------------|-----|--------------|-------|--------------|----|--------------|--|
| | | Fi | re | | | Pol | ice | | Total | | | | |
| | F | YE 2026 | F۱ | /E 2027 | F | YE 2026 | F | YE 2027 | F | YE 2026 | F | YE 2027 | |
| Member Rates | | | | | | | | | | | | | |
| Tier 1 | | 12.0% | | 12.0% | | 10.4% | | 11.6% | | 11.2% | | 11.8% | |
| Tier 2 | | <u>15.0%</u> | | <u>14.8%</u> | | <u>13.6%</u> | | <u>14.9%</u> | | <u>14.0%</u> | | <u>14.8%</u> | |
| Aggregate | | 13.3% | | 13.3% | | 12.4% | | 13.7% | | 12.7% | | 13.6% | |
| City Contributions | | | | | | | | | | | | | |
| Tier 1 Admin/UAL | \$ | 13,703 | \$ | 3,757 | \$ | 147,652 | \$ | 156,857 | \$ | 161,355 | \$ | 160,614 | |
| Tion 1 Normal Coat | \$ | 20,779 | \$ | 21,038 | \$ | 19,408 | \$ | 20,955 | \$ | 40,187 | \$ | 41,993 | |
| Tier 1 Normal Cost | | 32.2% | | 32.4% | | 28.7% | | 31.9% | | 30.4% | | 32.1% | |
| Tier 2 Contribution | \$ | 7,104 | \$ | 7,932 | \$ | 15,503 | \$ | 18,985 | \$ | 22,607 | \$ | 26,917 | |
| rier 2 Contribution | _ | 15.0% | | 14.8% | | 13.6% | | 14.9% | | 14.0% | | 14.8% | |
| Aggregate | \$ | 41,587 | \$ | 32,727 | \$ | 182,562 | \$ | 196,797 | \$ | 224,149 | \$ | 229,524 | |
| Aggregate | | 37.2% | | 27.6% | | 100.3% | | 101.7% | | 76.3% | | 73.5% | |

Numbers may not add due to rounding

Dollar amounts in thousands

